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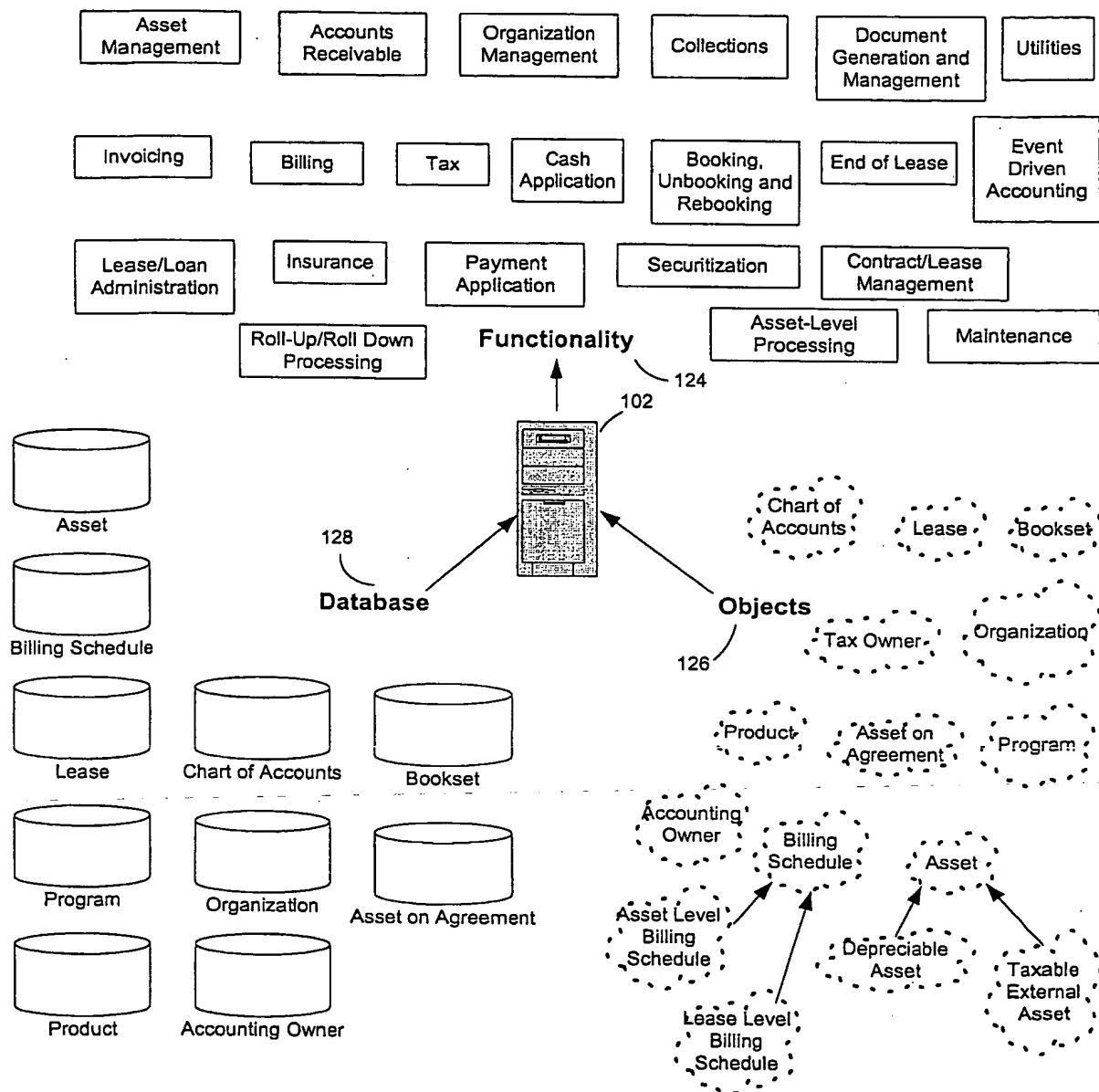


Fig. 2

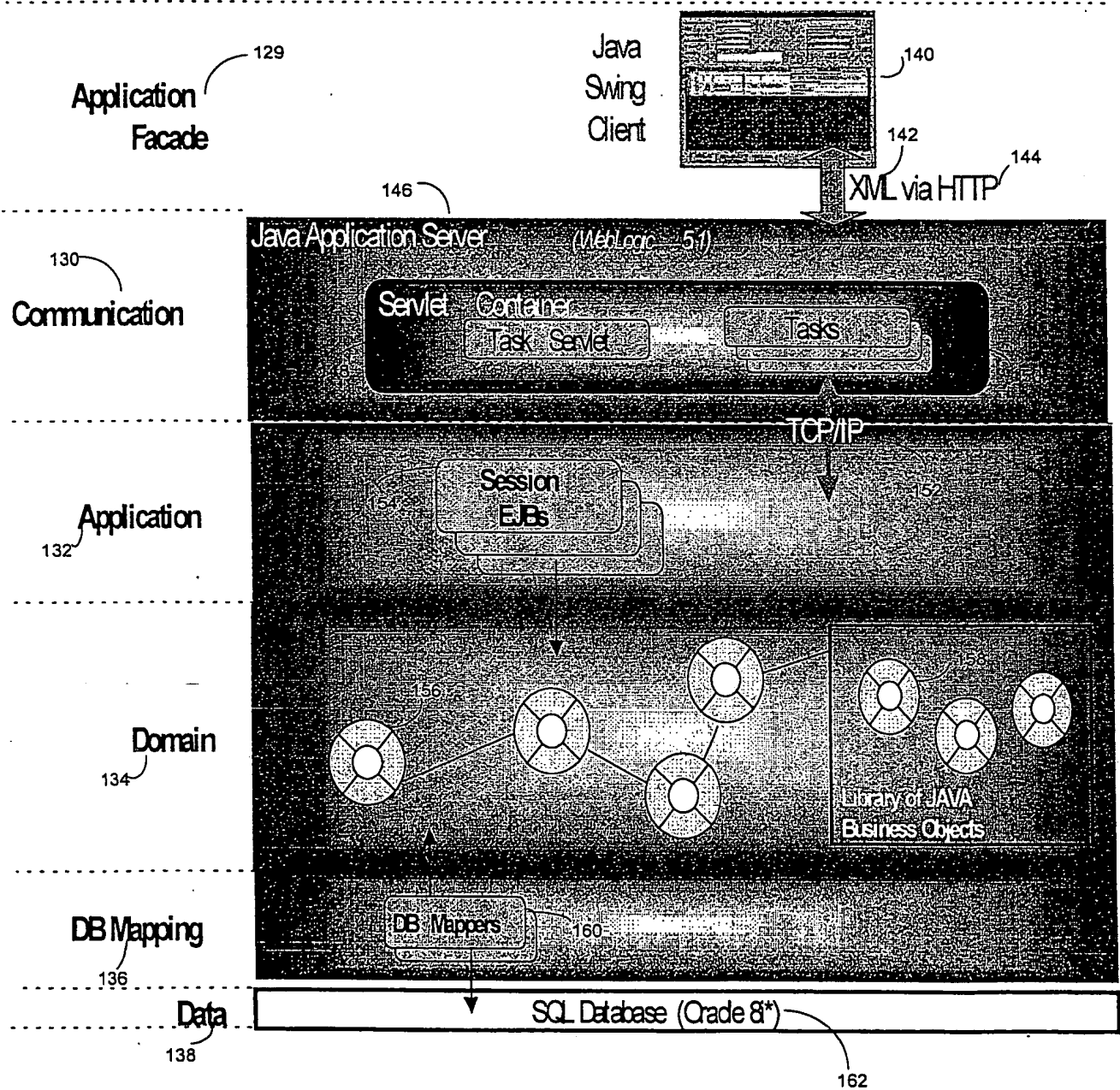
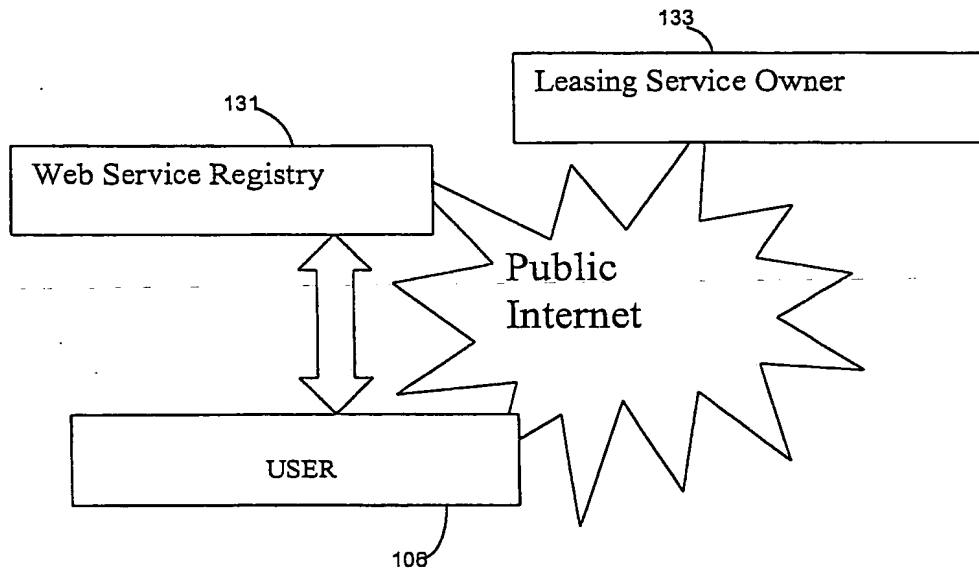


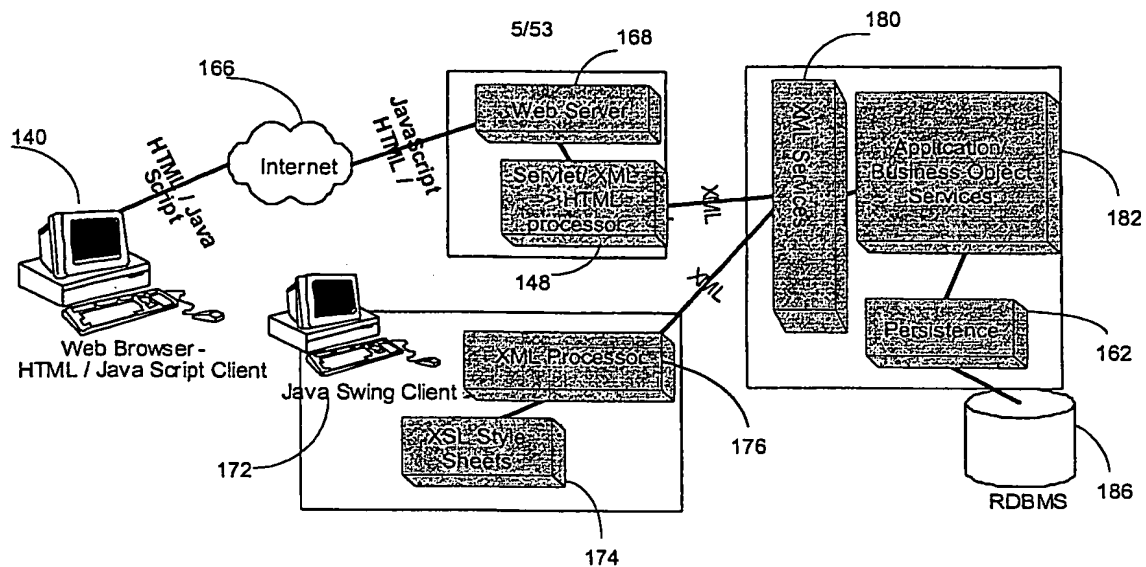
Fig. 3a

106290 "E9295350

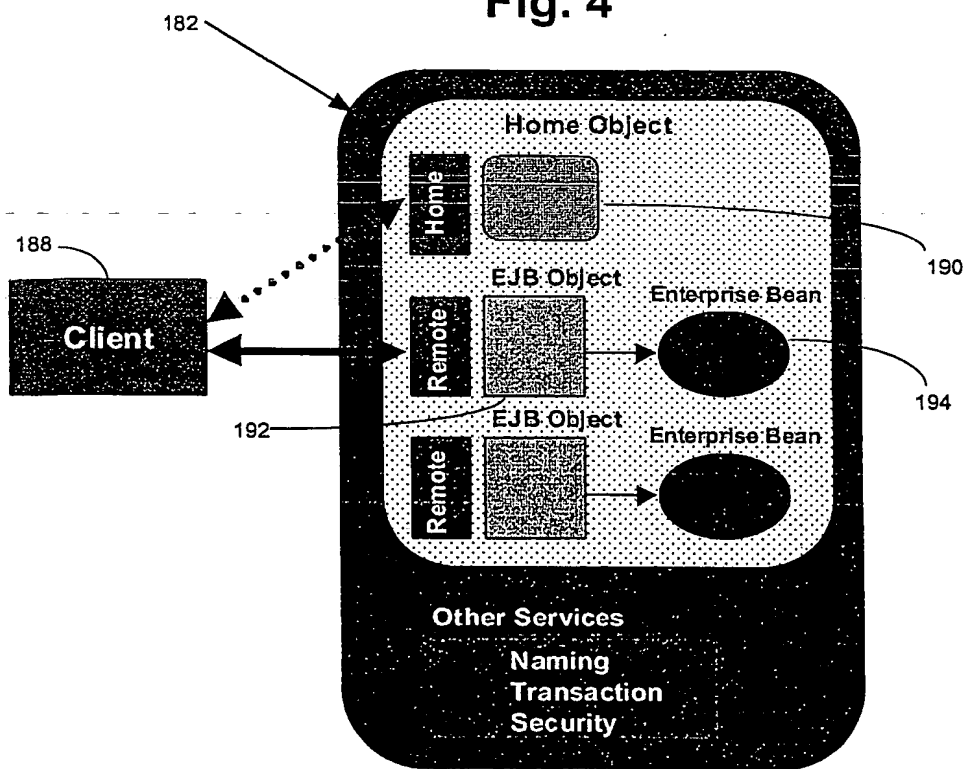
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**Fig. 3b**



**Fig. 4**



**Fig. 5**

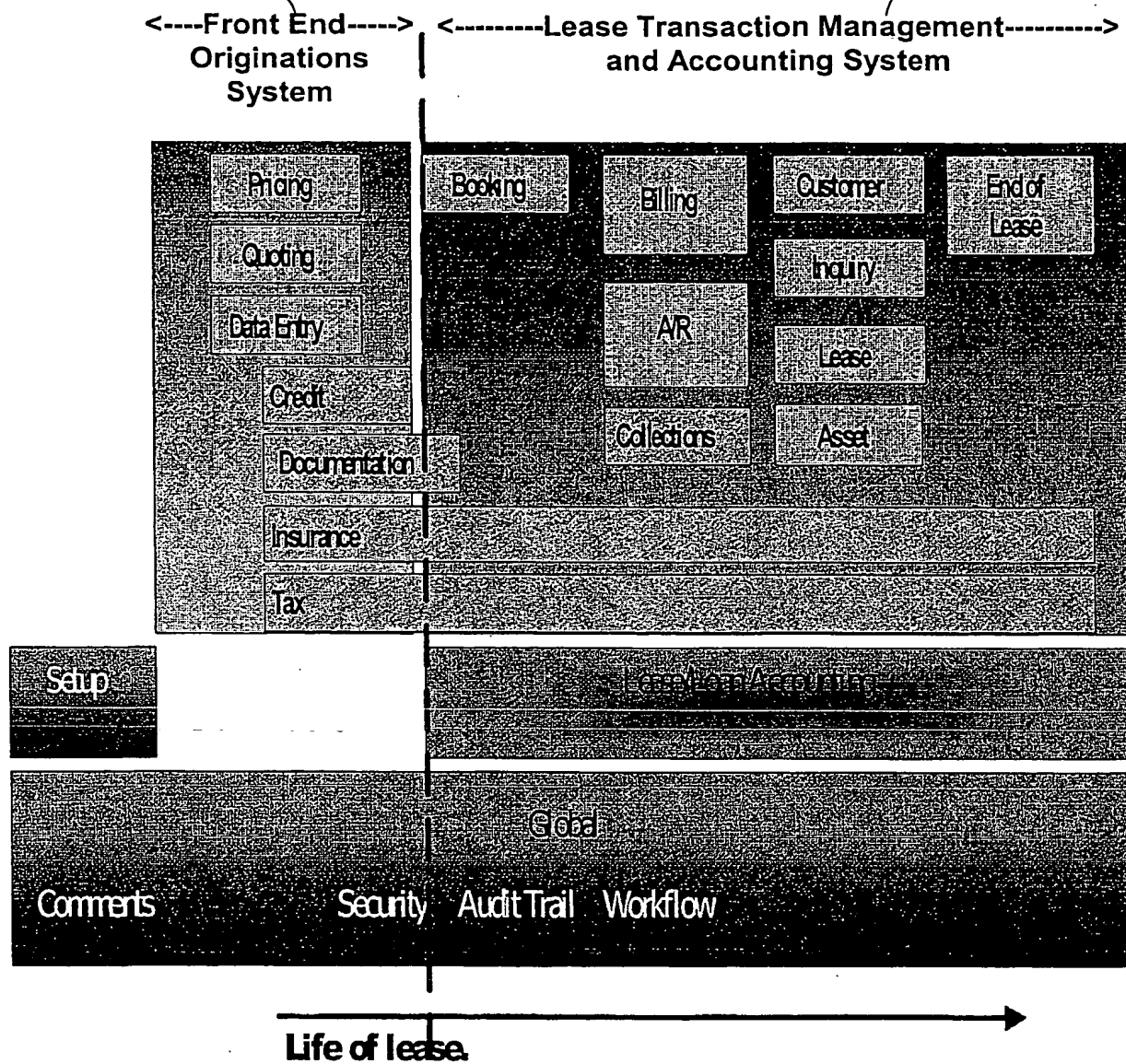


Fig. 6

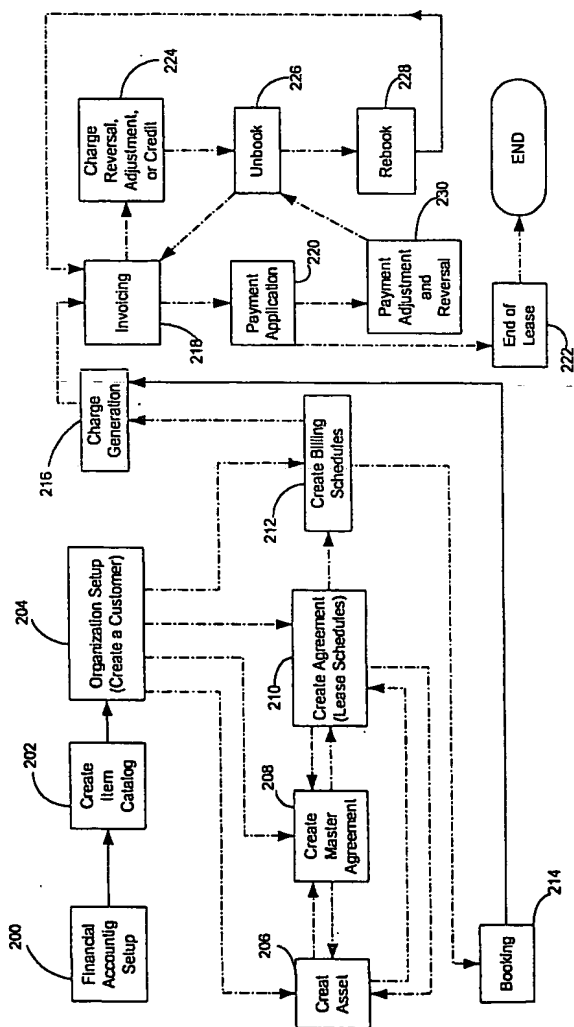


Fig. 7

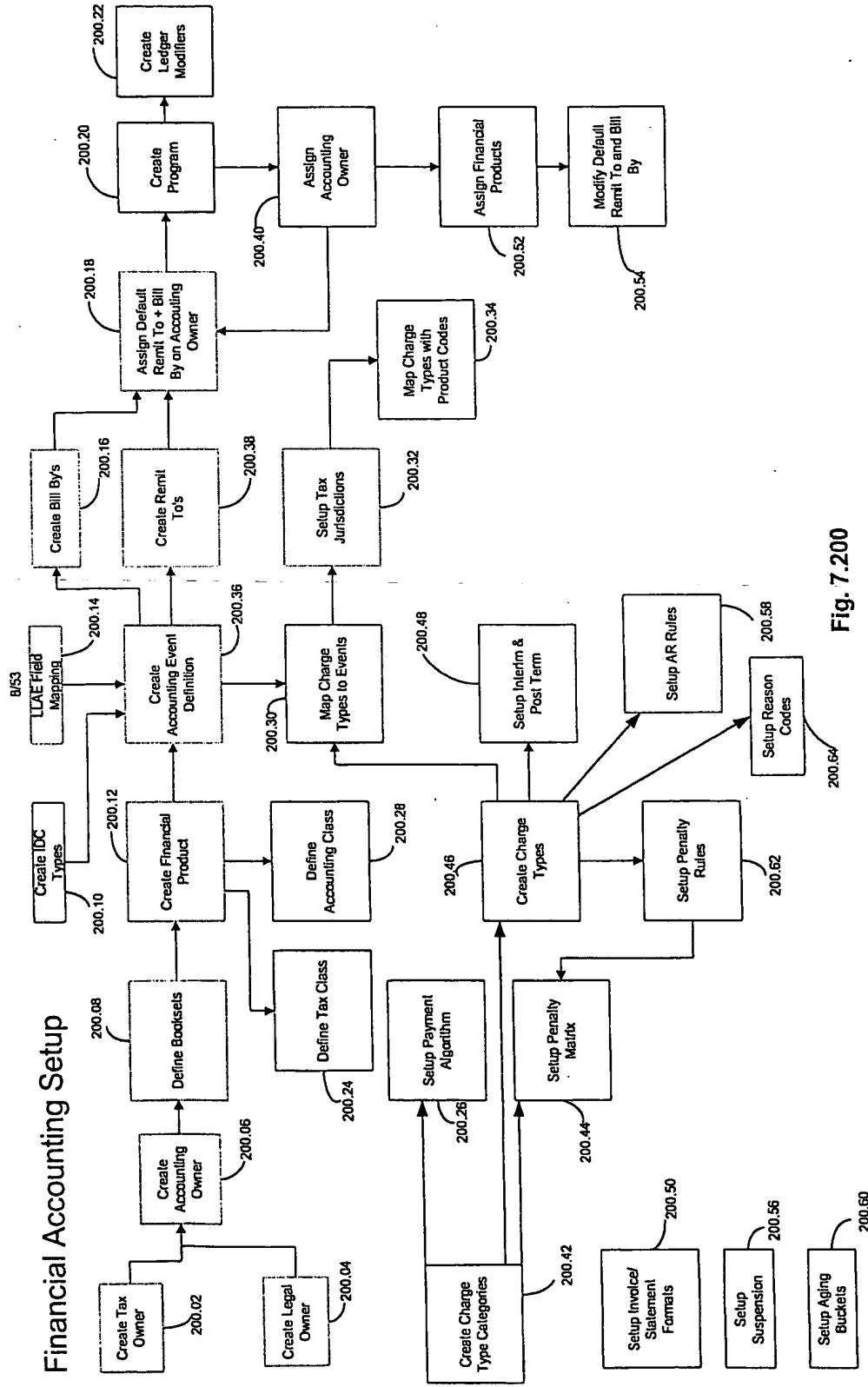


Fig. 7.200



# Create Item Catalog (Part of Equipment Catalog)

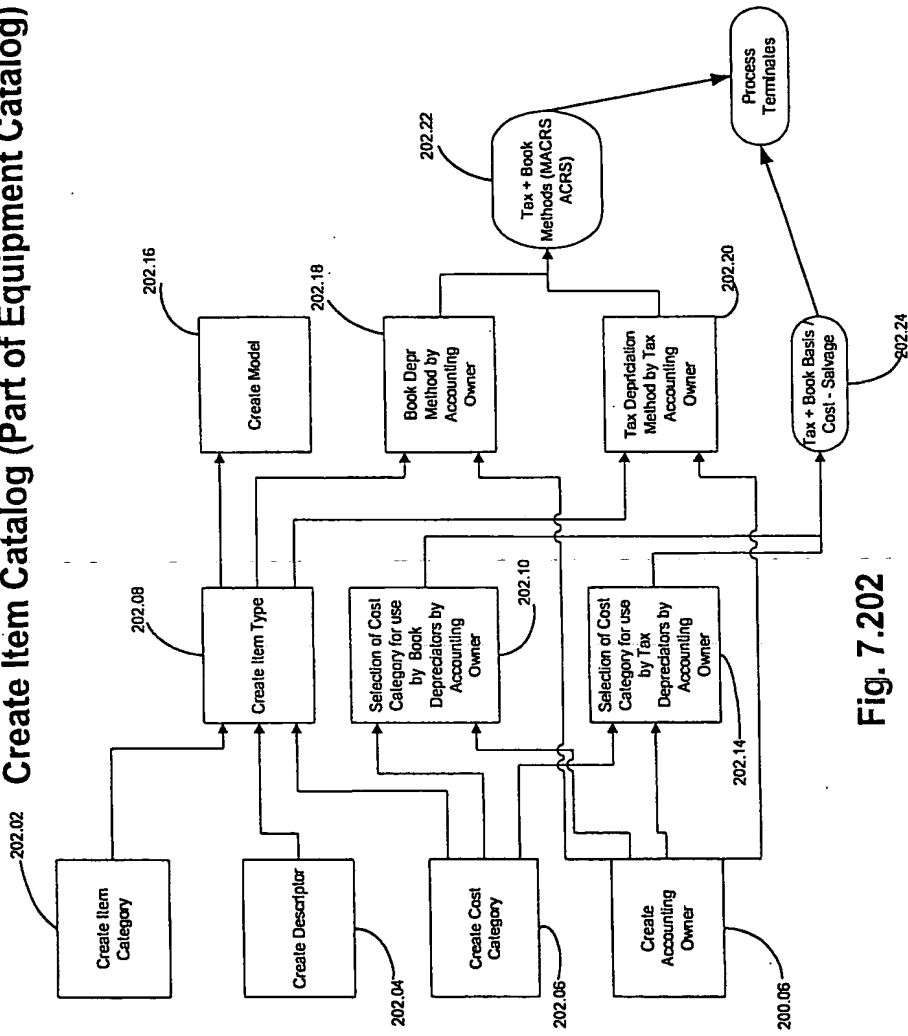


Fig. 7.202

# Organization Setup (Create a Customer)

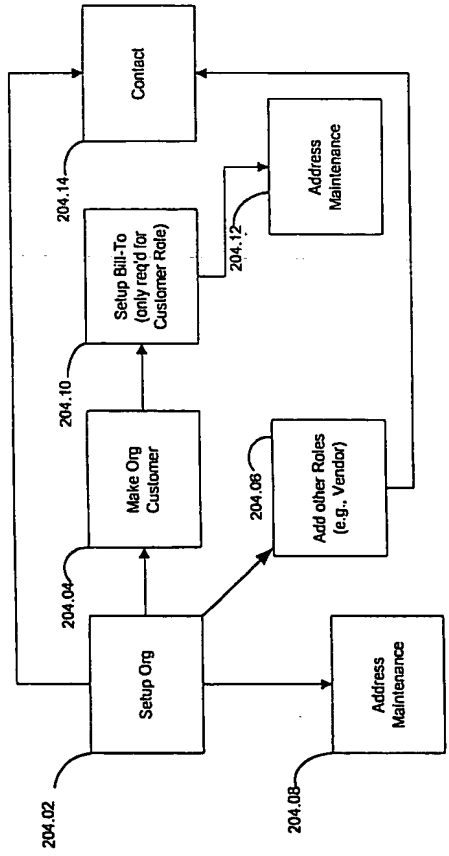


Fig. 7.204

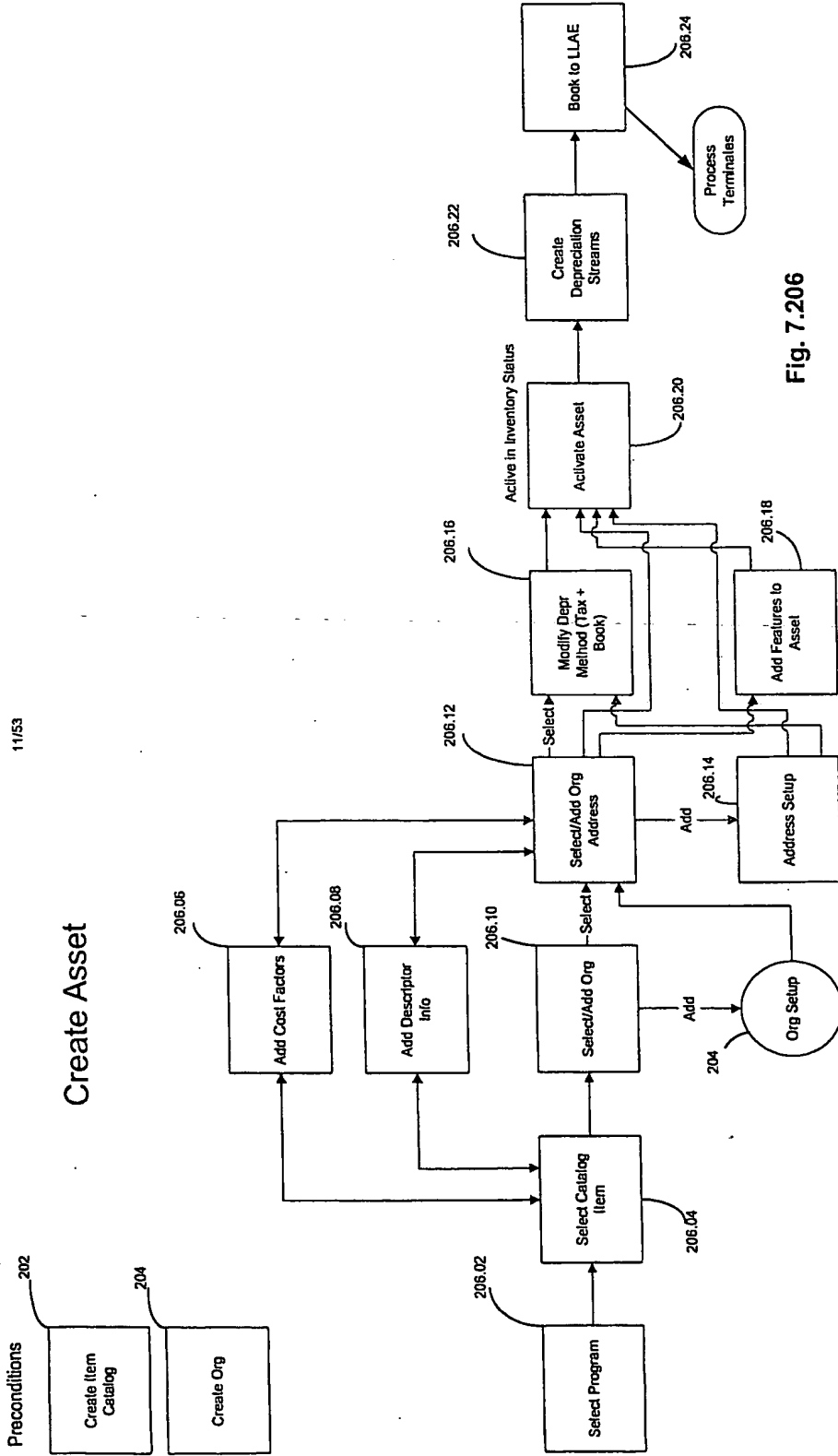


Fig. 7.206

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## Create Master Agreement

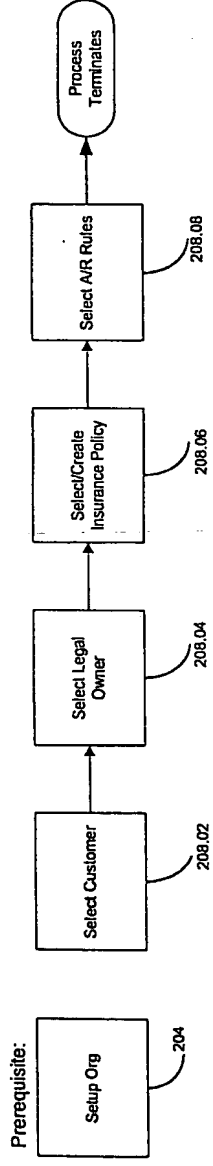


Fig. 7.208

# Create Agreement (Lease Schedule)

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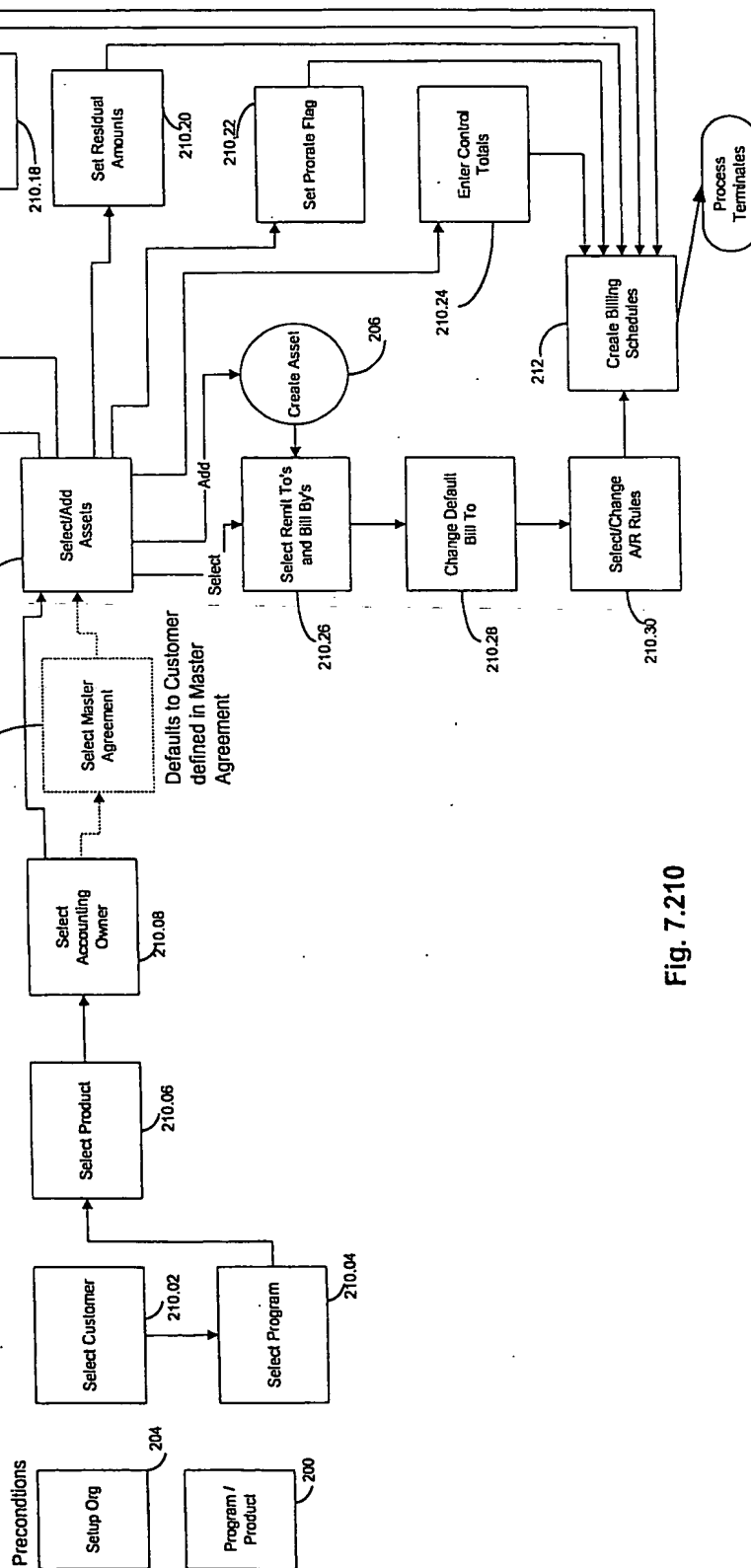


Fig. 7.210

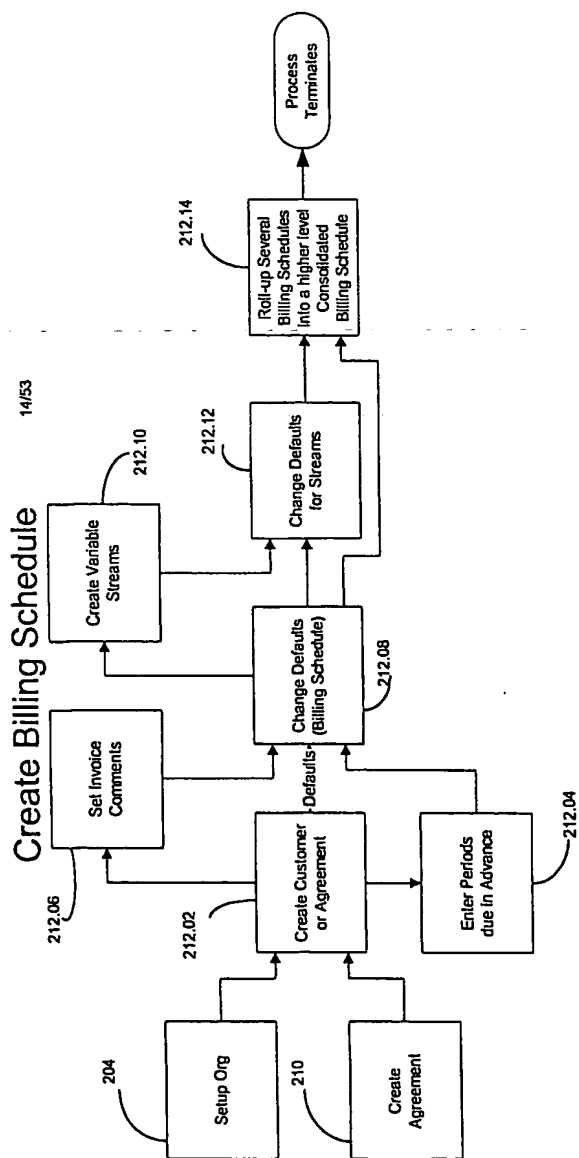


Fig. 7.212

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# Booking

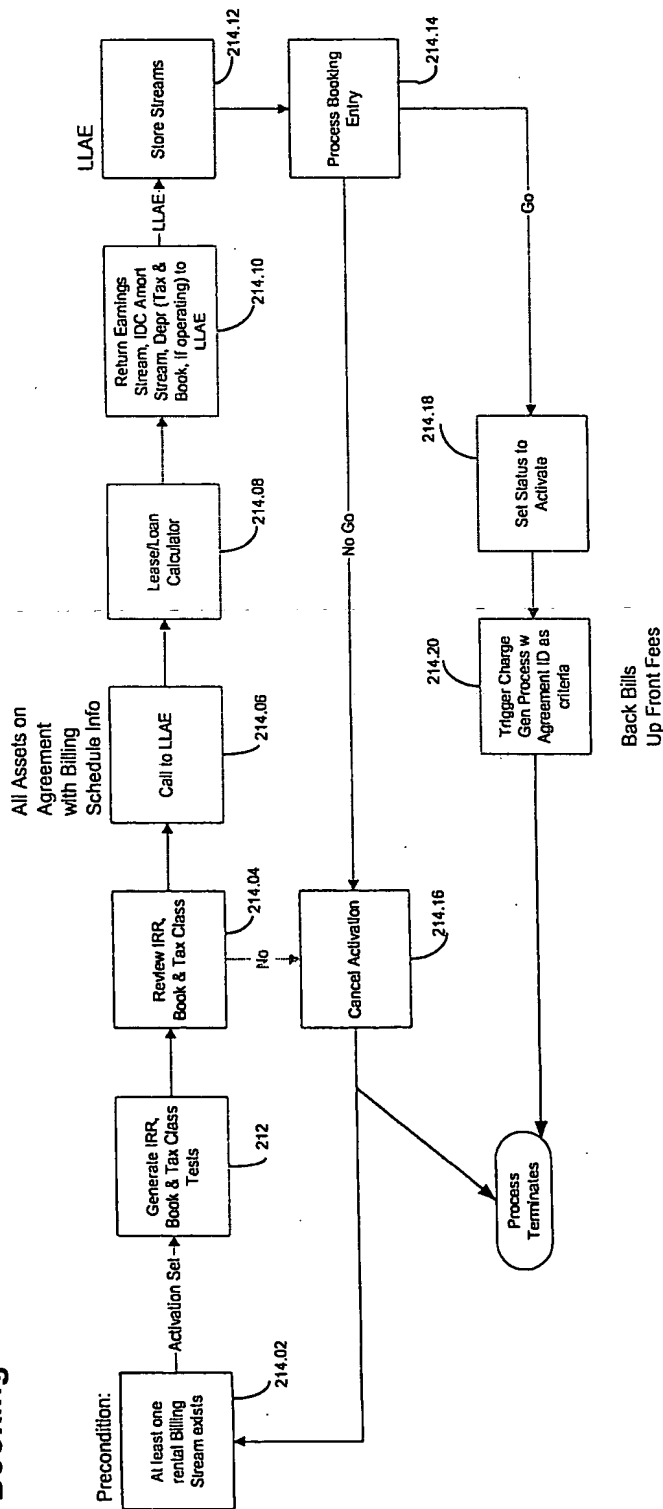
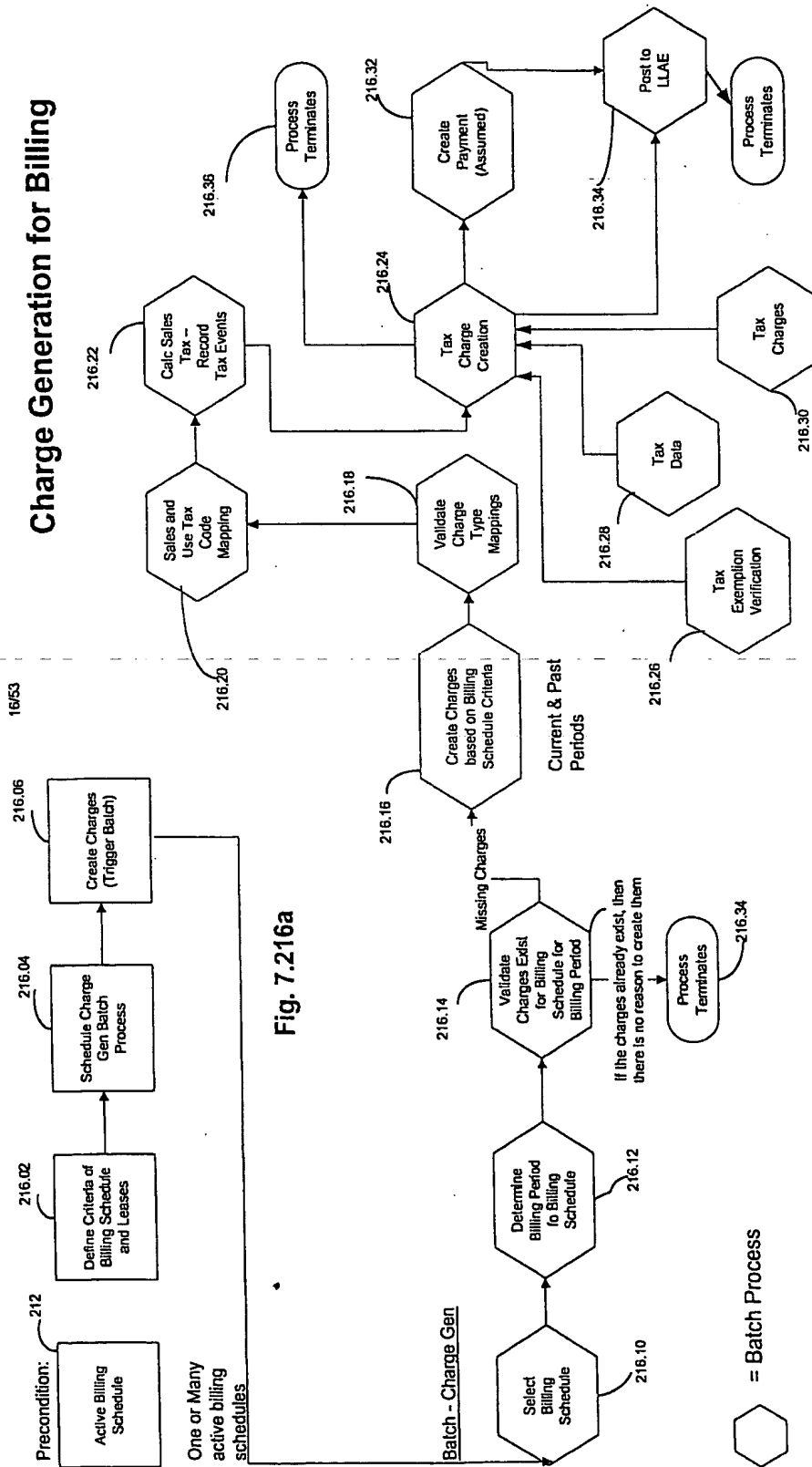


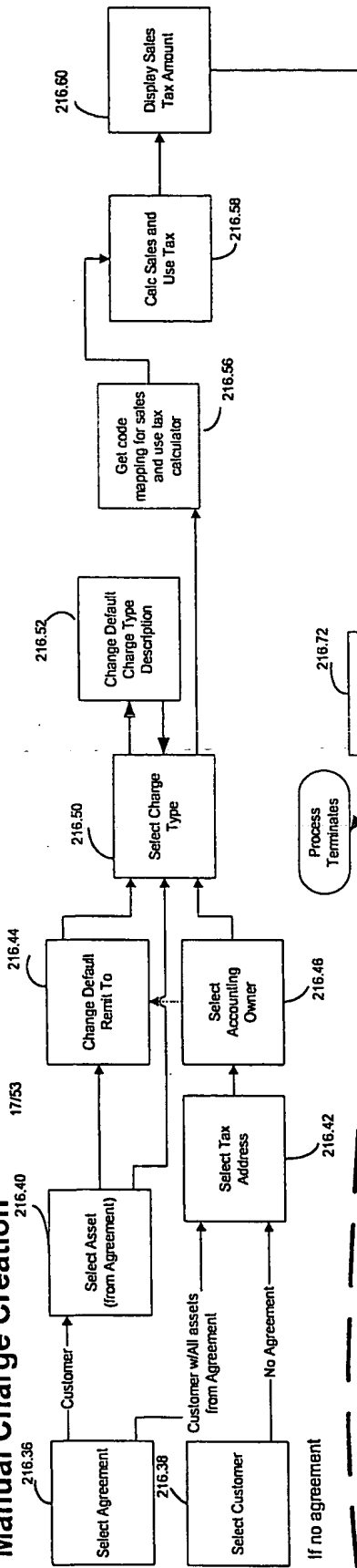
Fig. 7.214

# Charge Generation for Billing





## Manual Charge Creation



## Penalty Charges

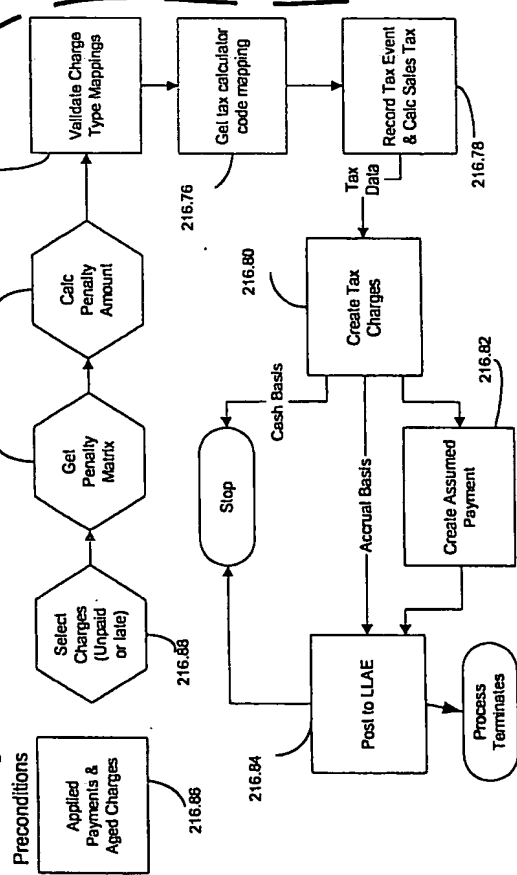


Fig. 7.216c



# Invoicing

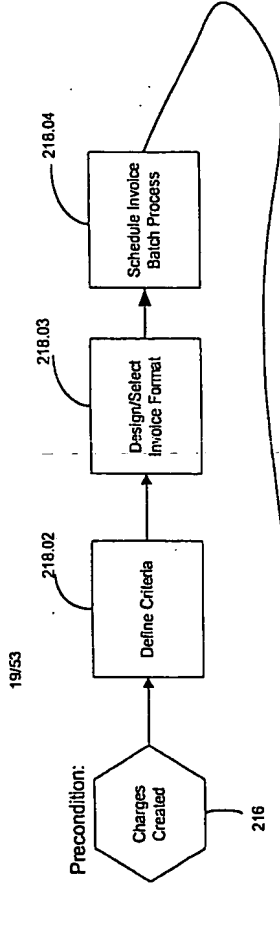
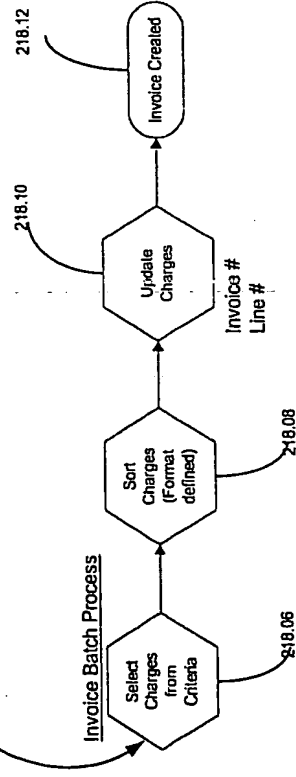


Fig. 7.218a



= Batch Process

Fig. 7.218b

# Payment Application

Lockbox, Unapplied Payments, Manual

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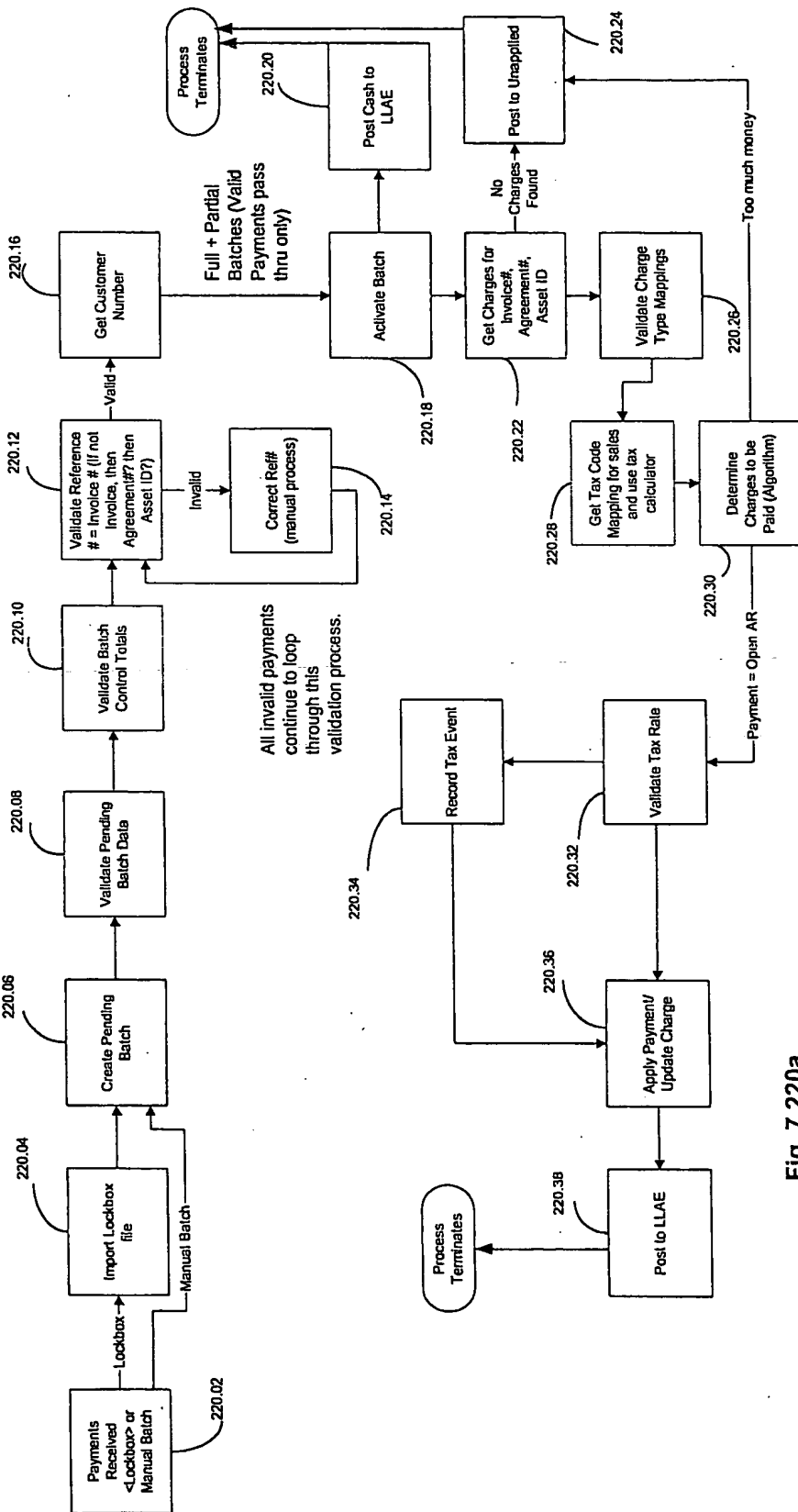


Fig. 7.220a



# Manual Payment

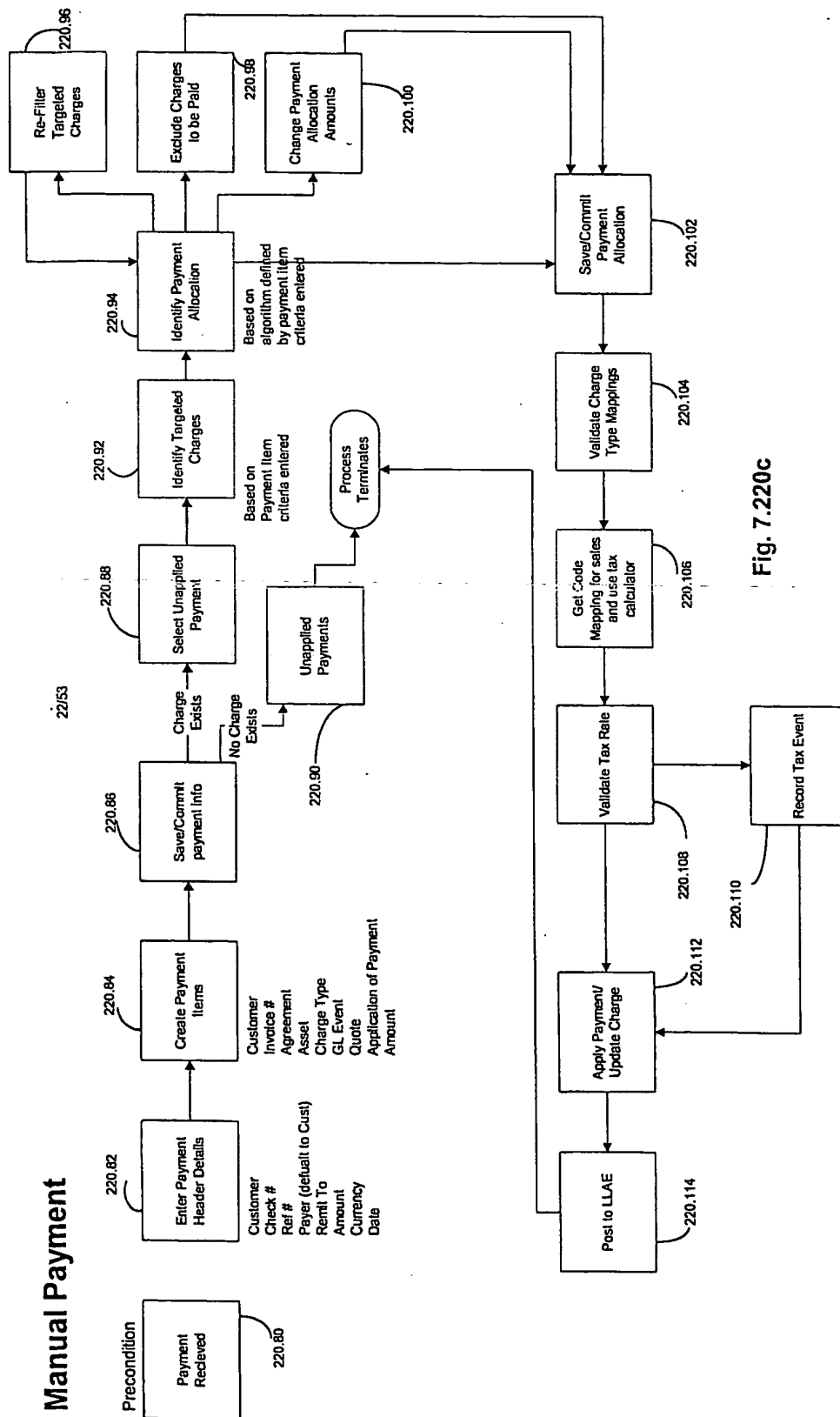


Fig. 7.220c

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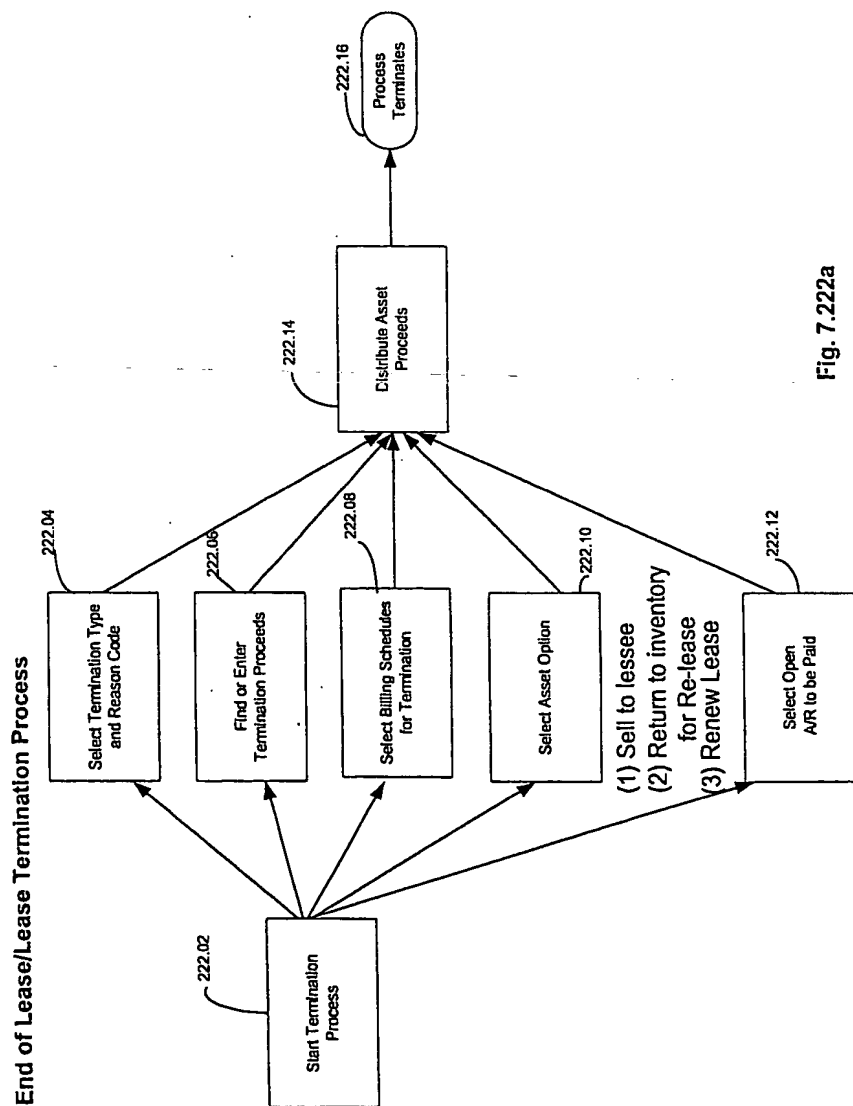


Fig. 7.222a

# Asset Return to Inventory

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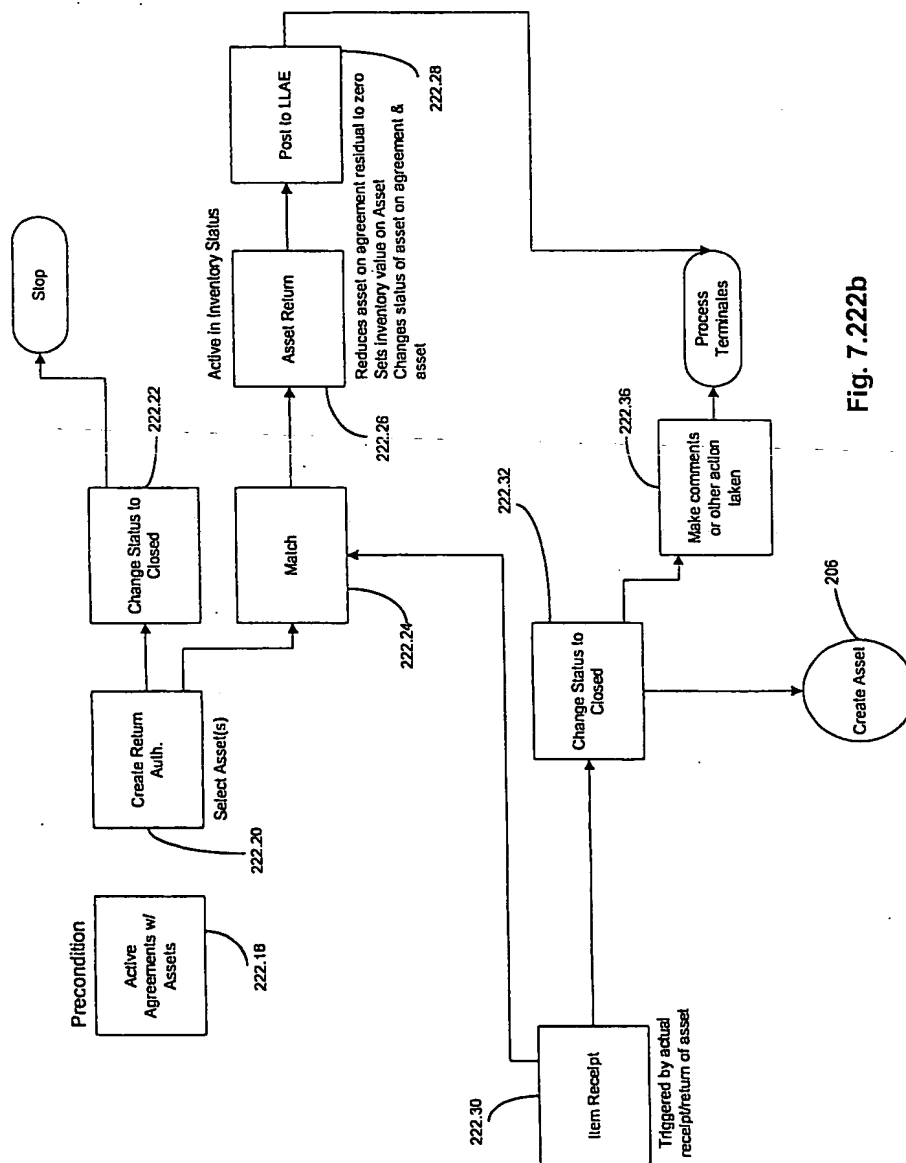


Fig. 7.222b



# Charge Reversal, Adjustment, or Credit

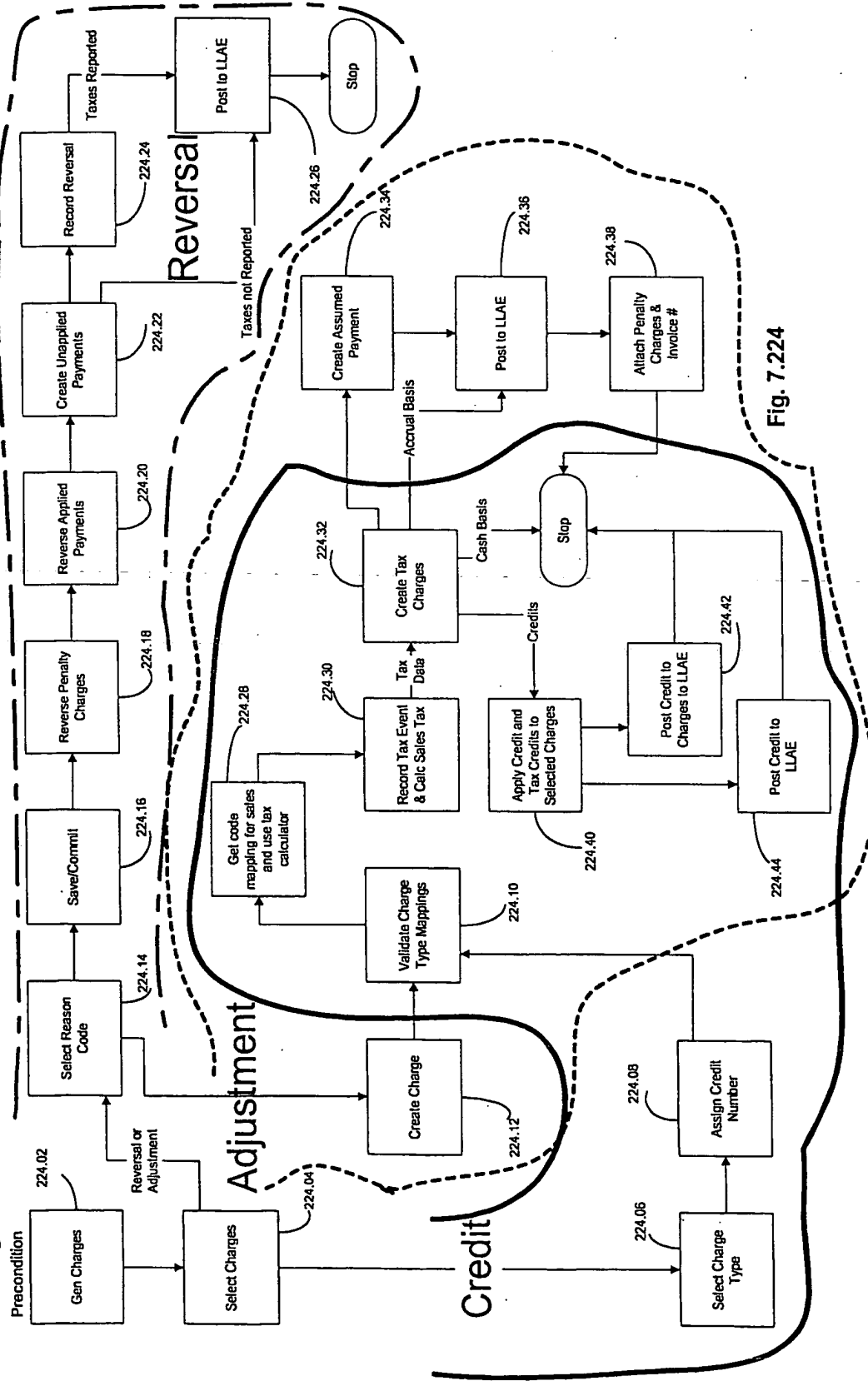


Fig. 7.224

# Unbook

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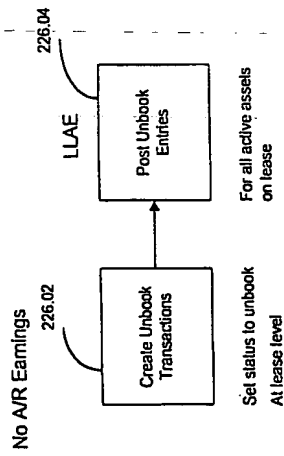


Fig. 7.226a

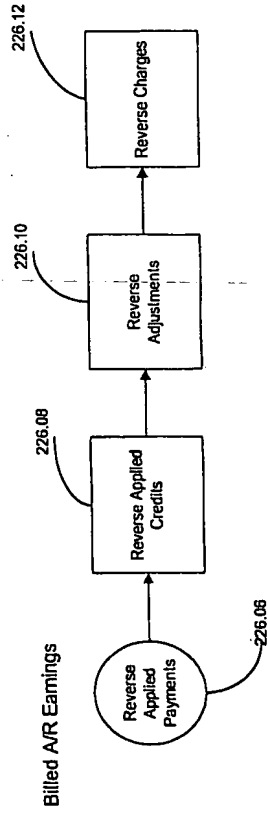


Fig. 7.226b

# Re-Book

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Financial Change - No Book

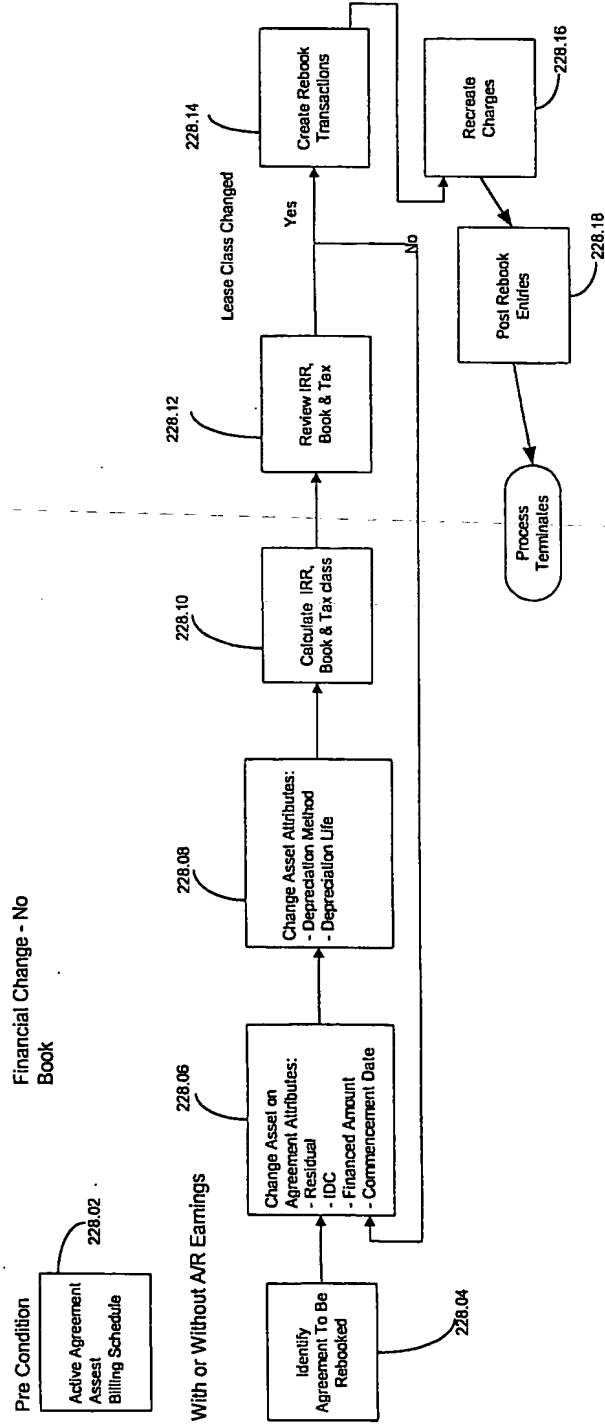


Fig. 7.228a

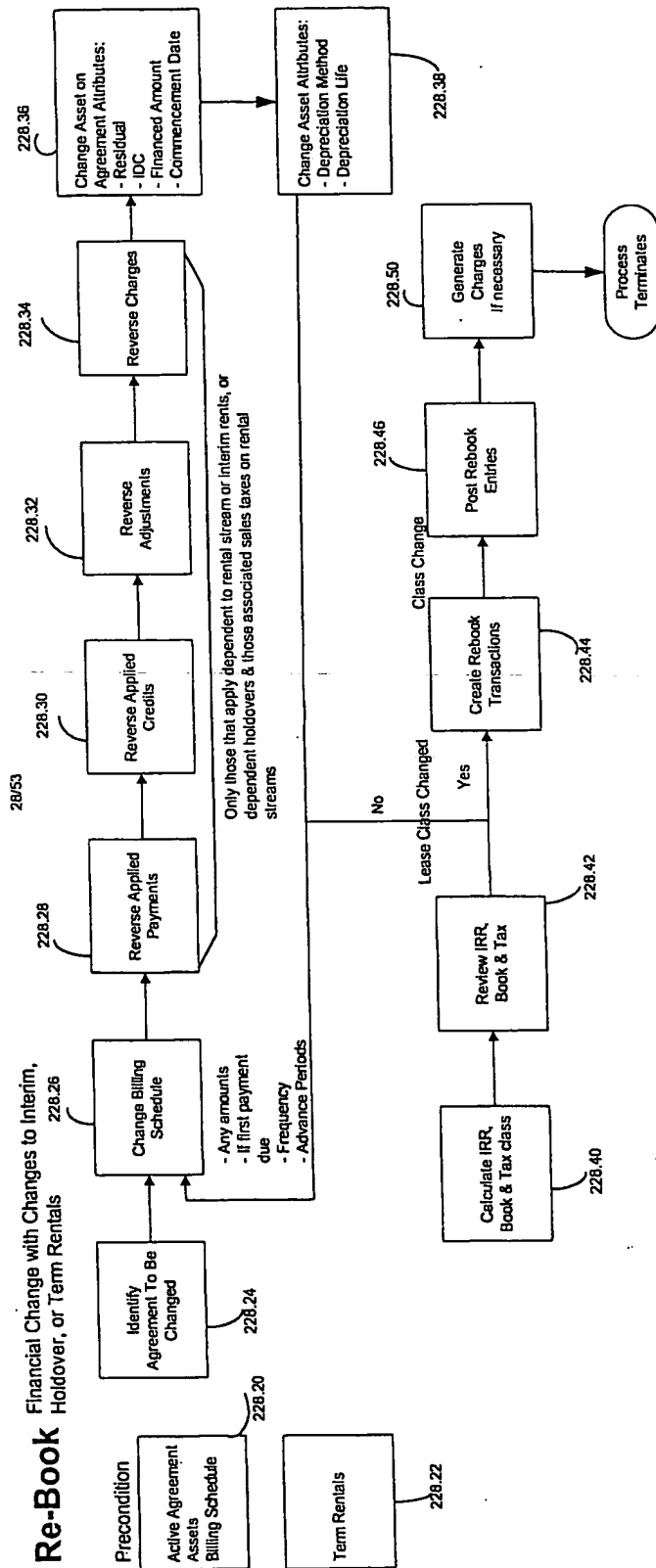


Fig. 7.228b

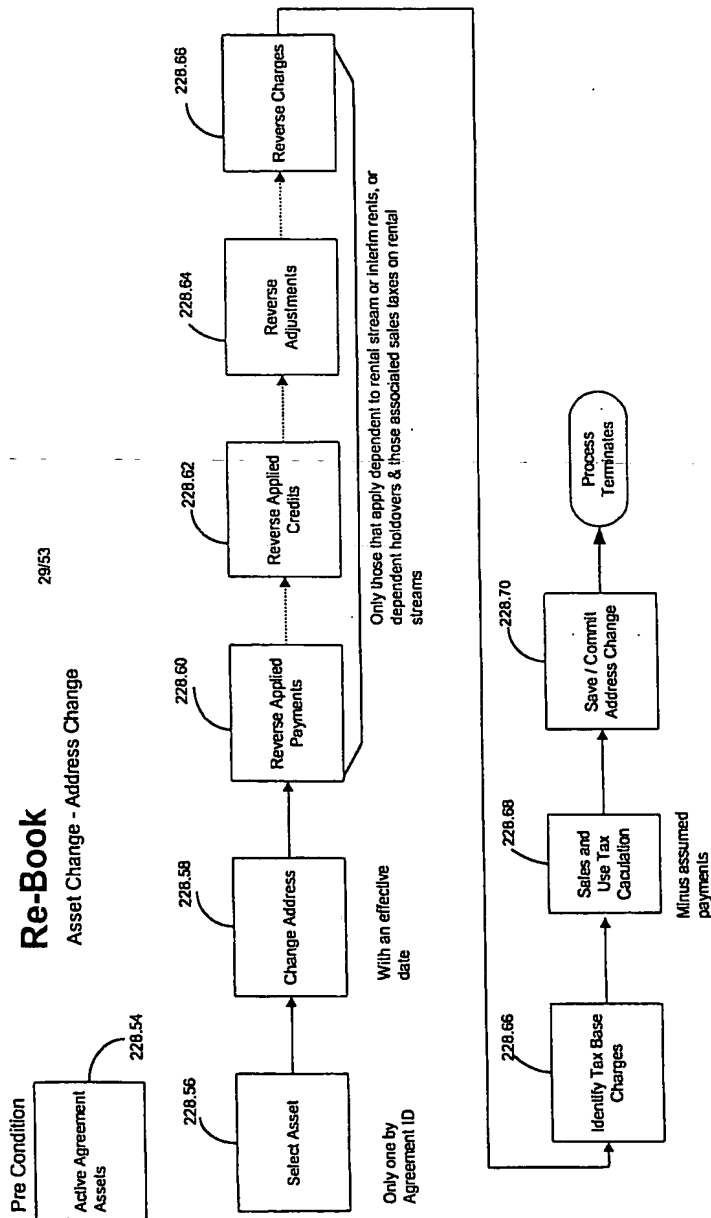


Fig. 7.228c

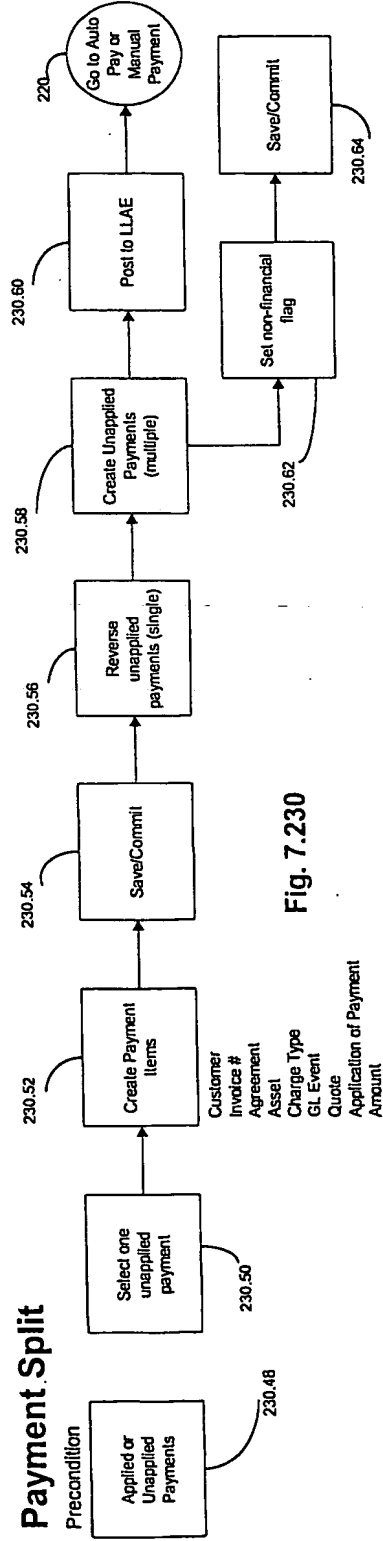
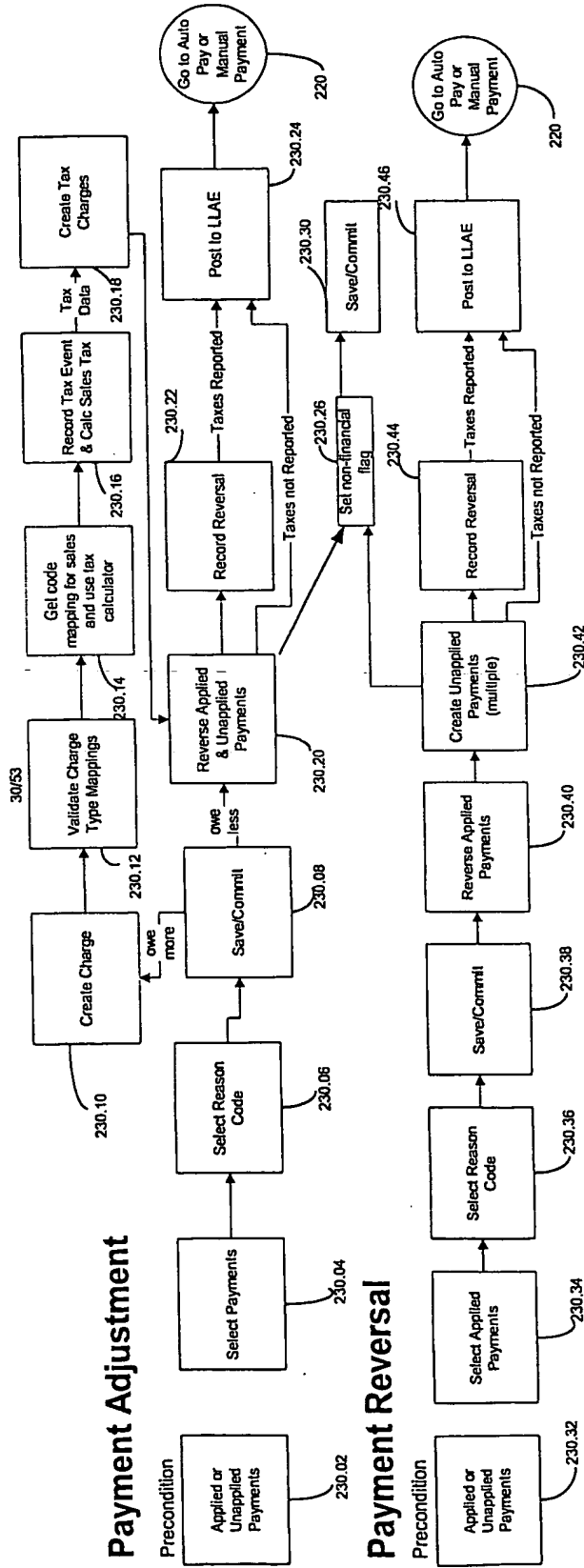


Fig. 7.230

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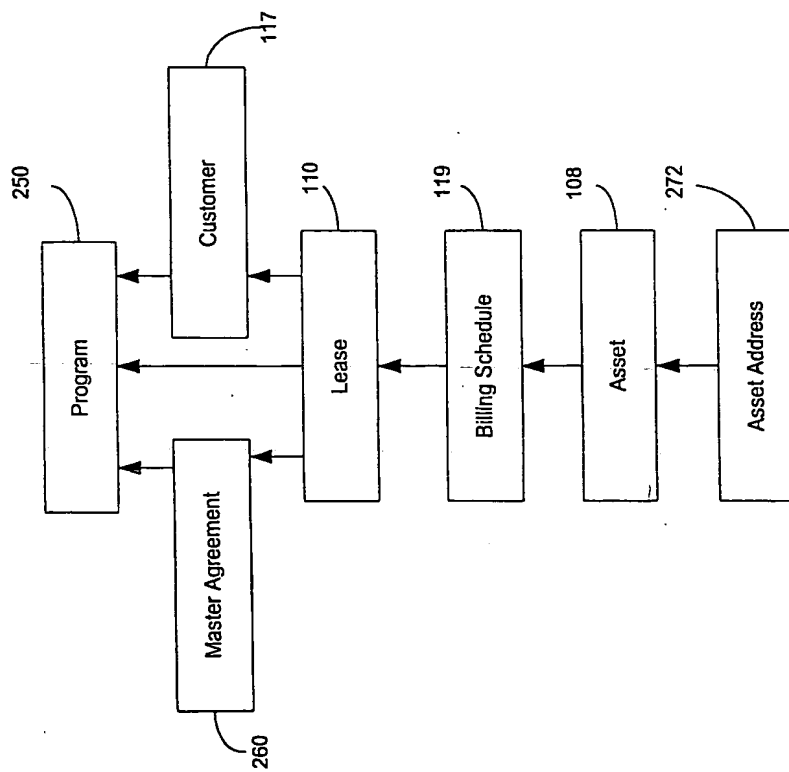
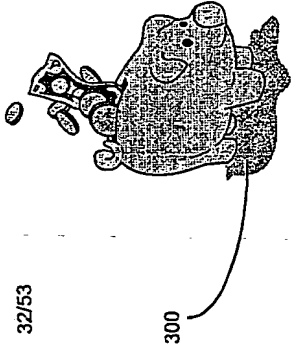
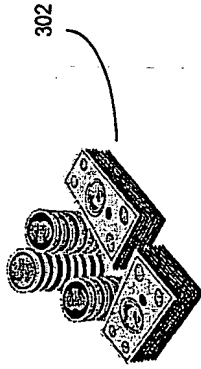


Fig. 8



## Revenue

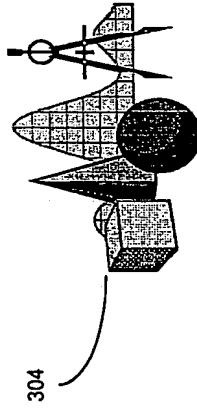


## PassThru Charges

PassThru Charges Are Tracked at Either the Asset or the Lease Level:

- Maintenance Billings
- Sales/use Tax on Billings
- Insurance
- Property Tax
- Purchase Tax
- Sales/use Tax on Disposition

- Most Revenue Figures Are Generated at the Lease Level:
- Billing Schedule - Original Term(s)
  - Manual Charges
  - Fees
  - Holdovers
  - Renewals
  - Termination Proceeds
  - Disposition Proceeds Are Tracked at the Asset Level



## Asset Management

Inventory Tracking Information Is Managed at the Asset Level:

- On Lease
- Off Lease
- Physical Location
- Splits (If Applicable)
- Return Authorization(s)
- Return Tracking
- Grouping and Linking



## Expenses

Expense Figures Are Generated at Either the Asset or the Lease Level:

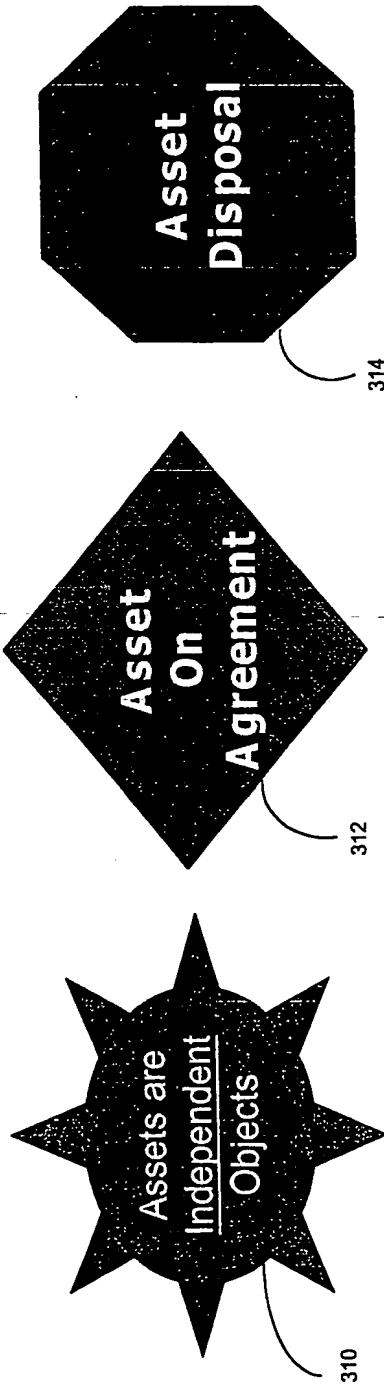
- Initial Direct Costs
- Commissions
- Depreciation of Capitalized Costs
- Expensed Cost Factors

Fig. 9



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## Asset Based Functionality Creation Through Disposition



An asset is endowed with certain inalienable qualities by its creator.

Each asset has a unique identity, a location, and the ability to generate revenue, incur costs, and serve as a conduit for funds.

Generally an asset is attached to one or more lease agreements for as much of its useful life as possible.

Throughout the portion of its life spent on lease, however, the asset retains its full complement of inalienable qualities.

At its disposition, an asset can calculate its overall return, regardless of the number of leases it has been attached to or the various configurations in which it has participated.

**Fig. 10**

# Asset Lifecycle Overview

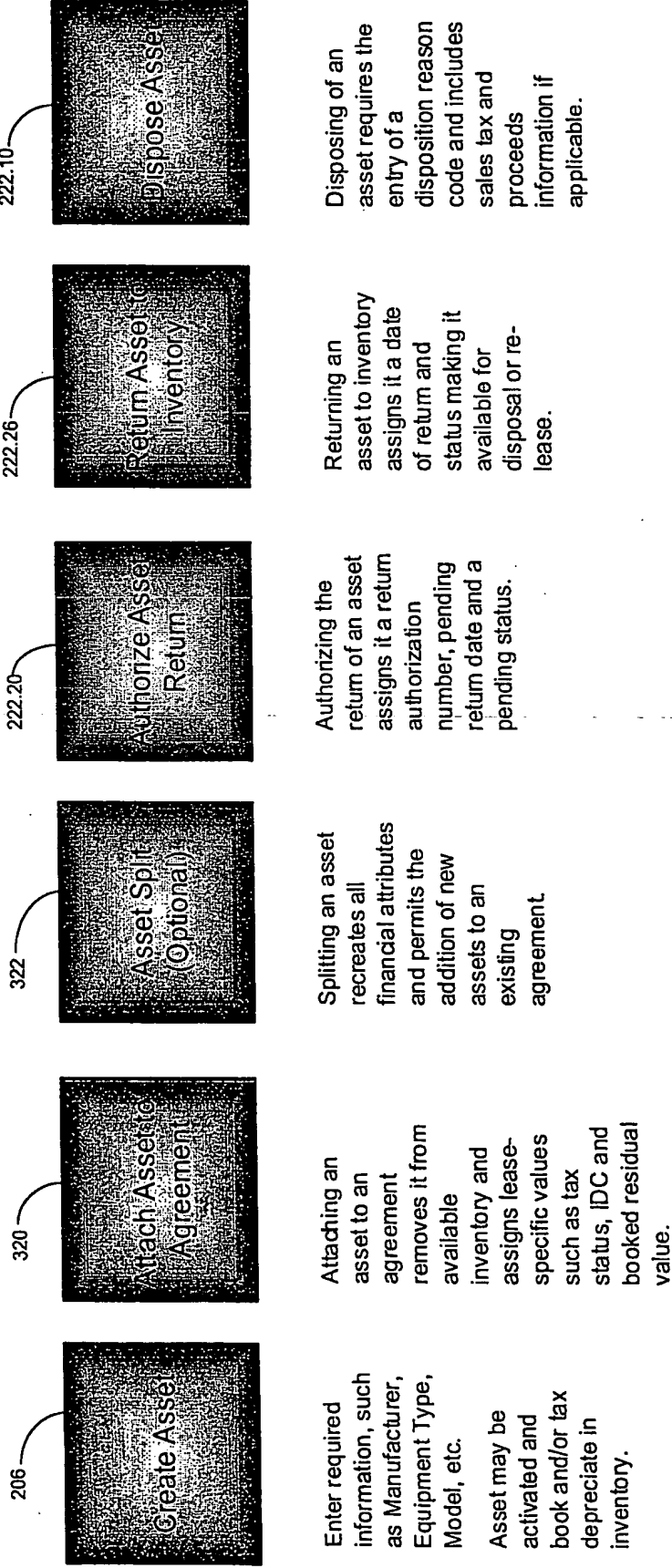
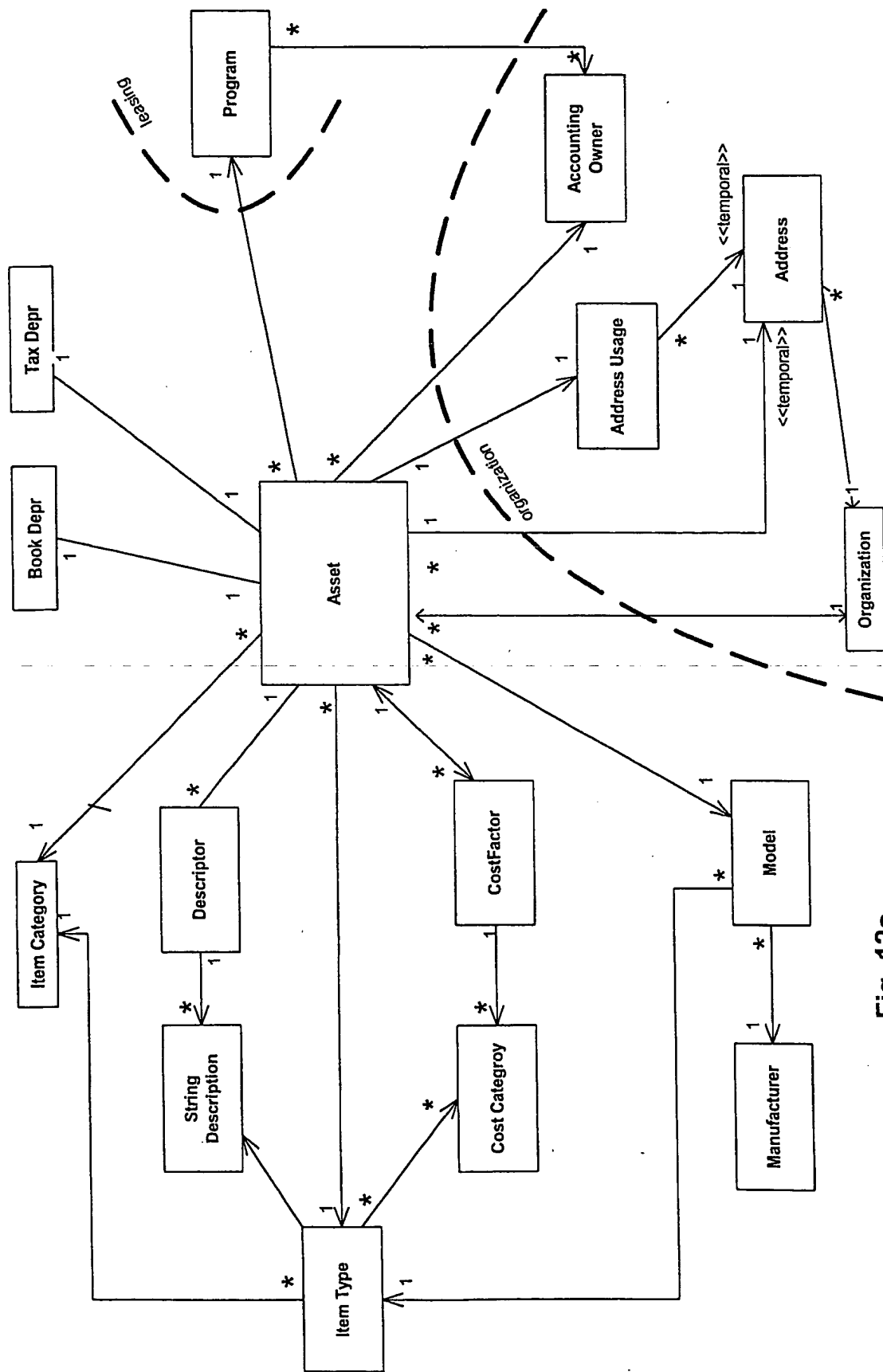


Fig. 11



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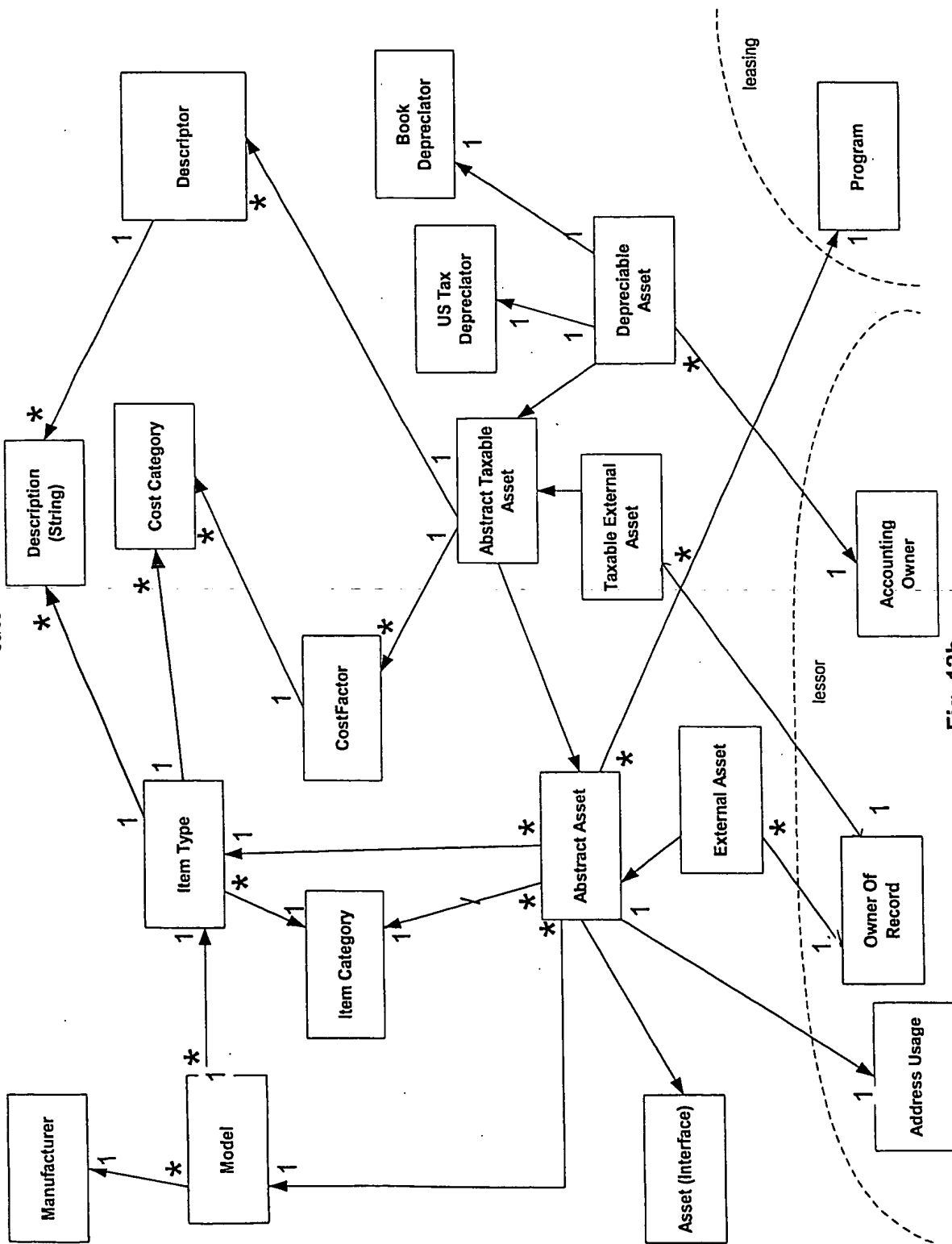
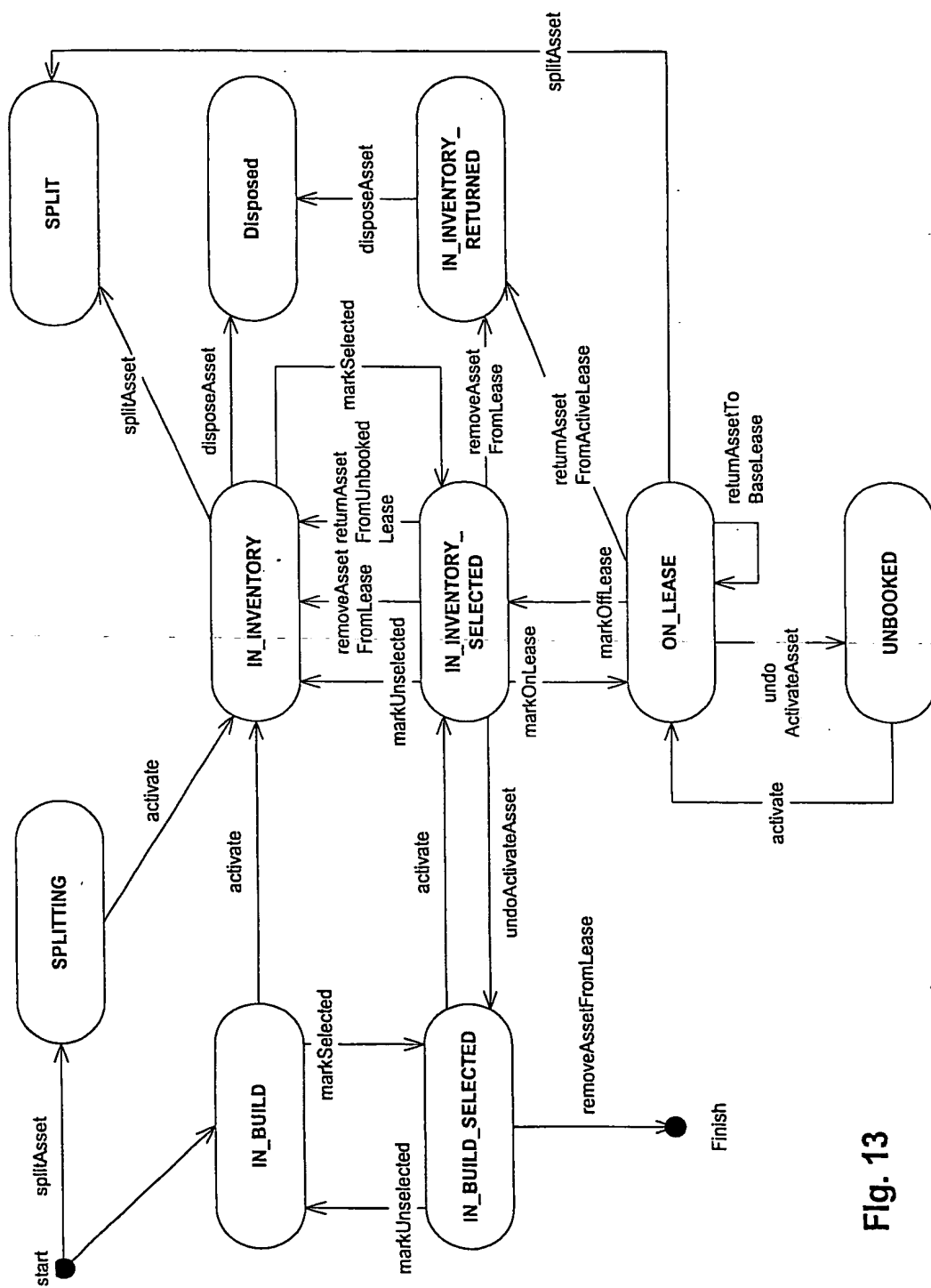


Fig. 12b



**Fig. 13**

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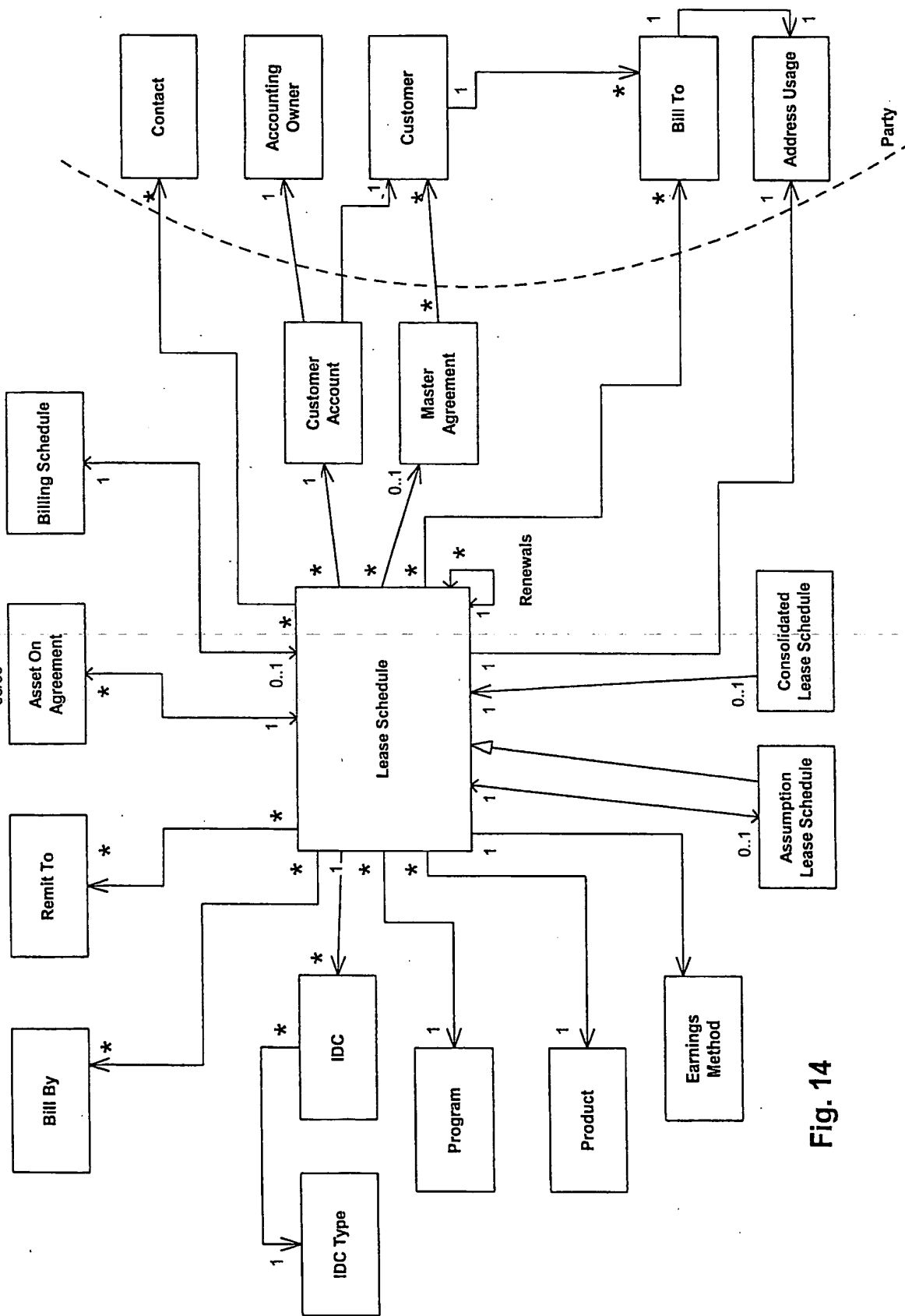


Fig. 14

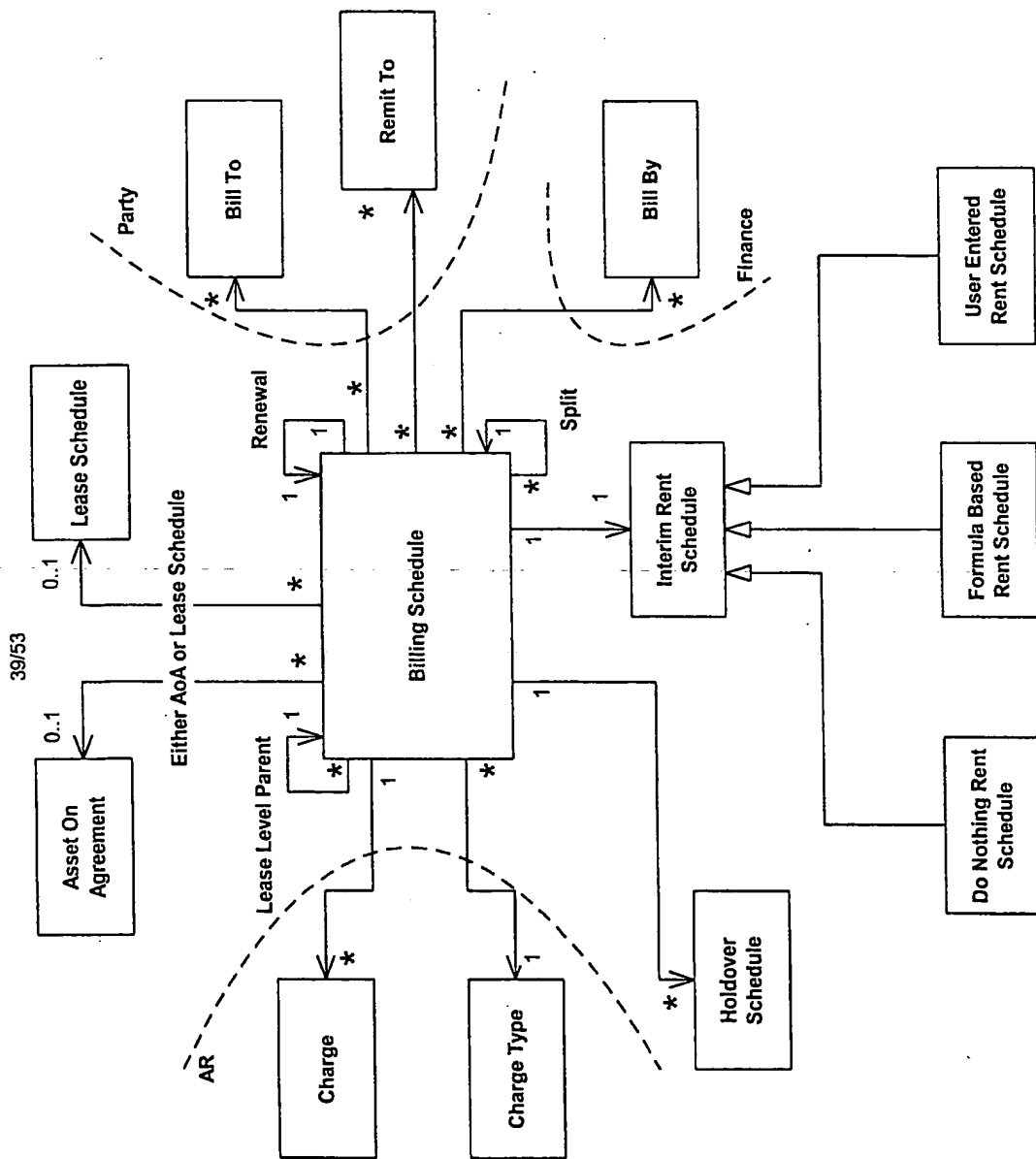


Fig. 15a

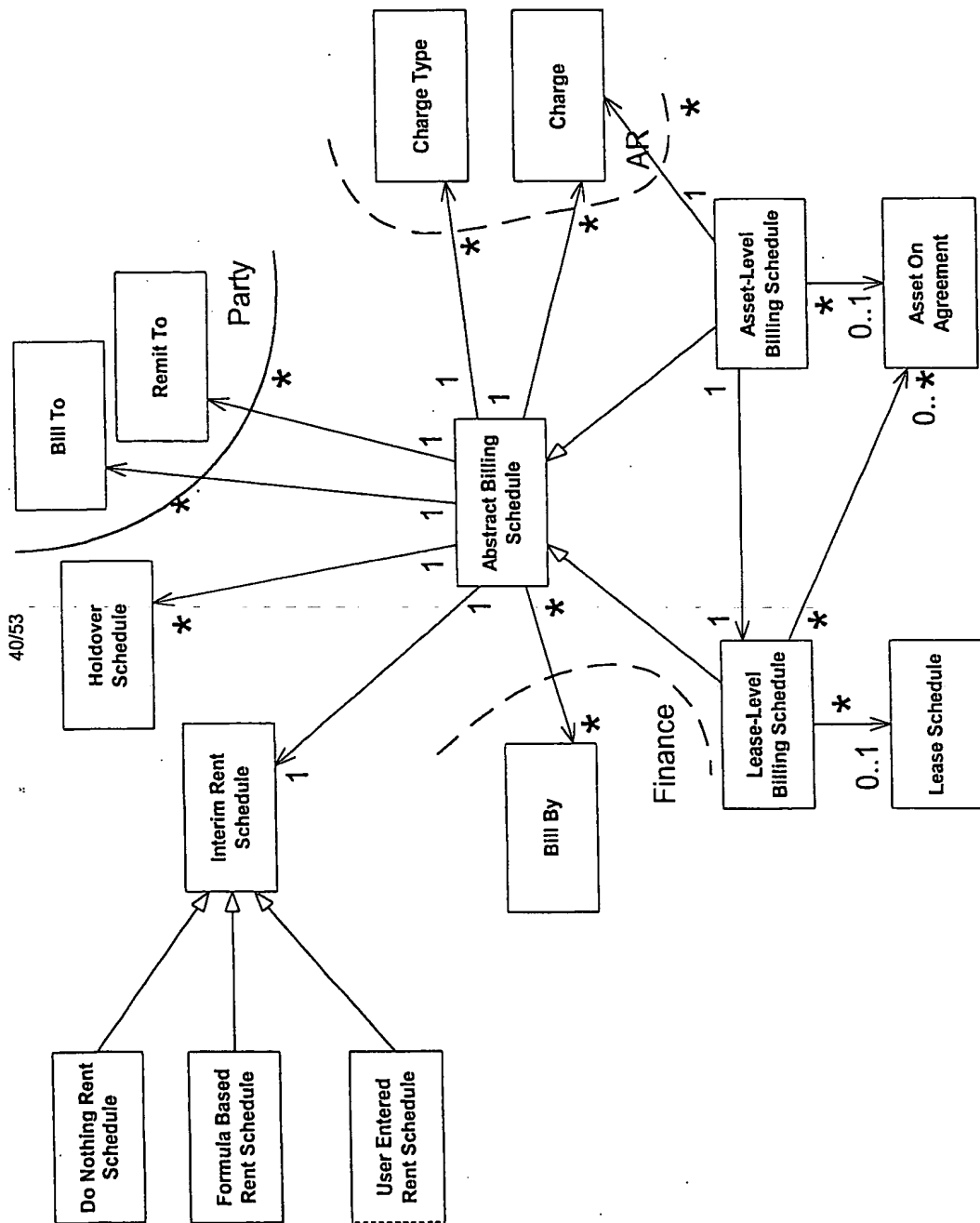


Fig. 15b





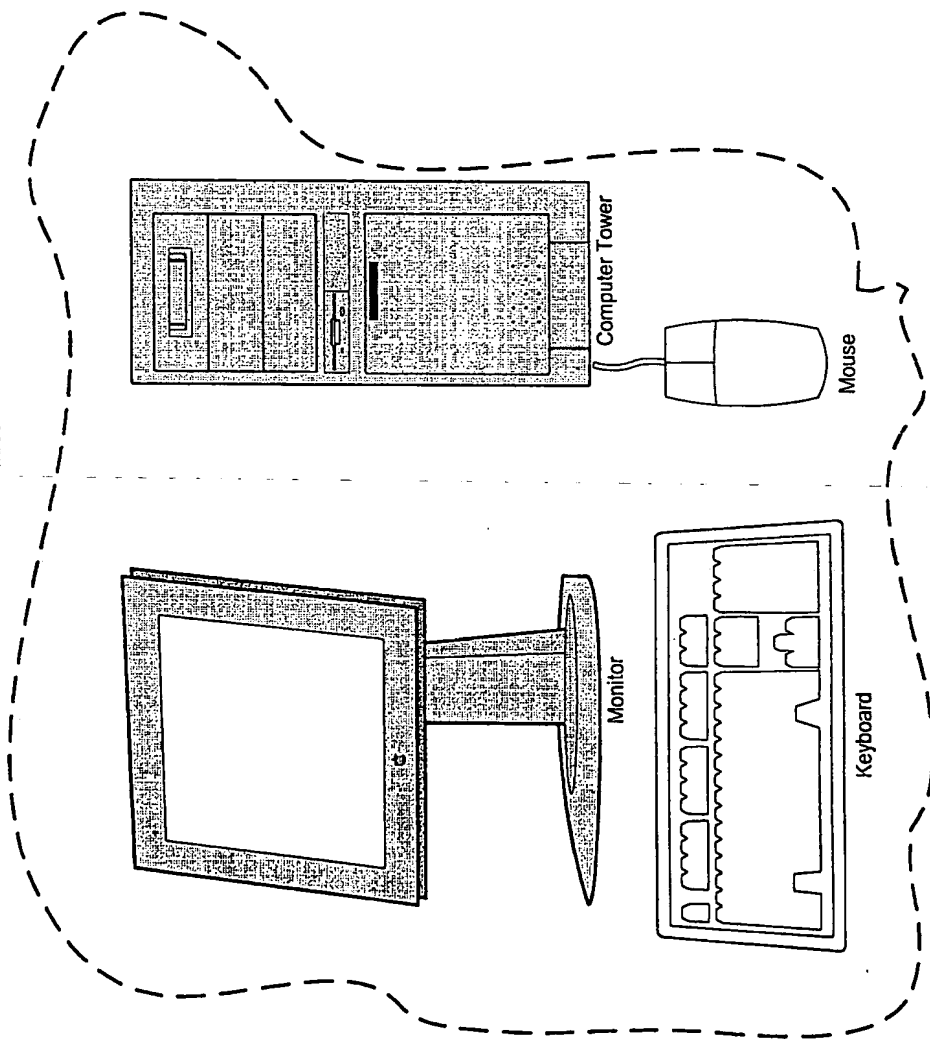


Fig. 17a

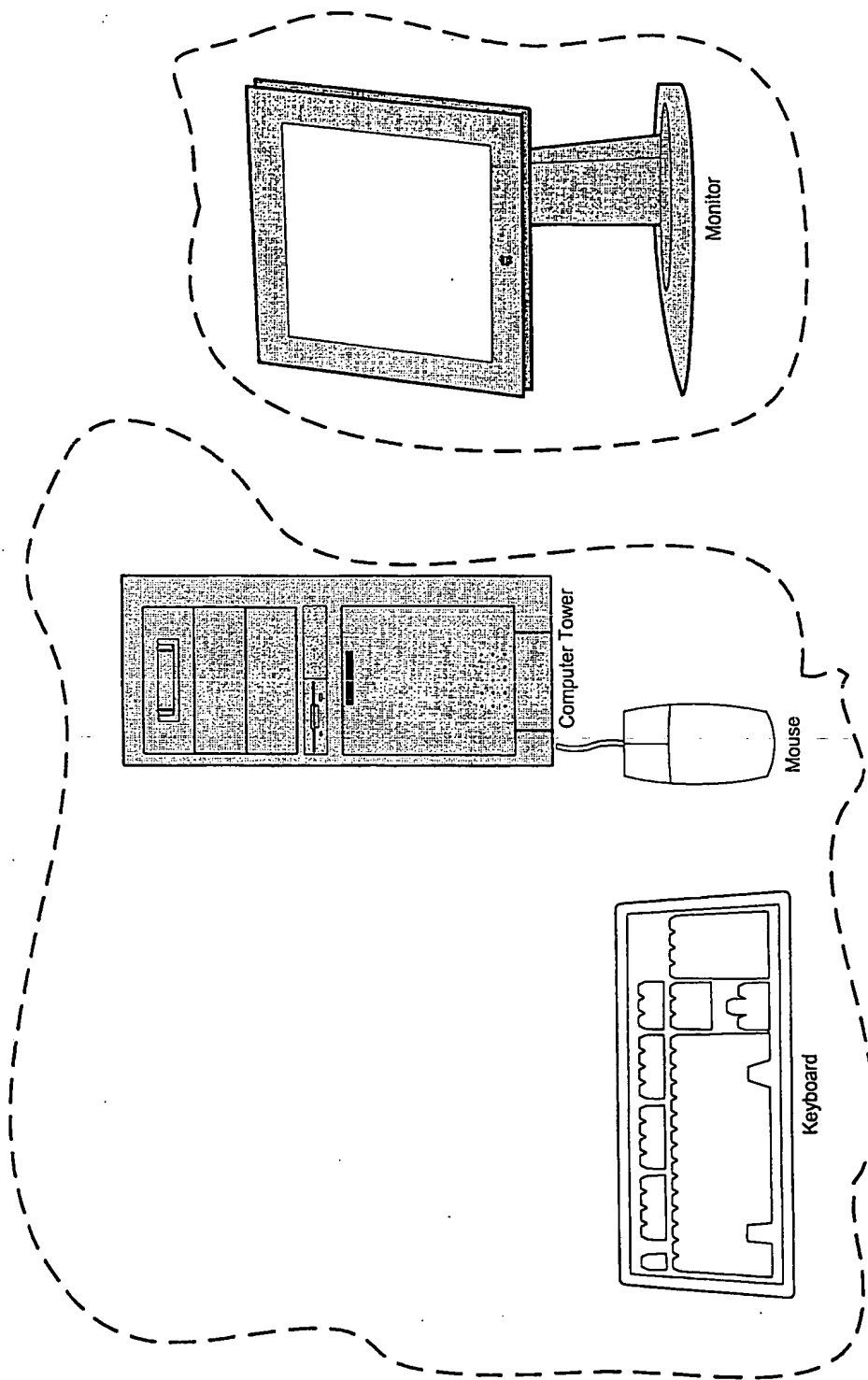


Fig. 17b

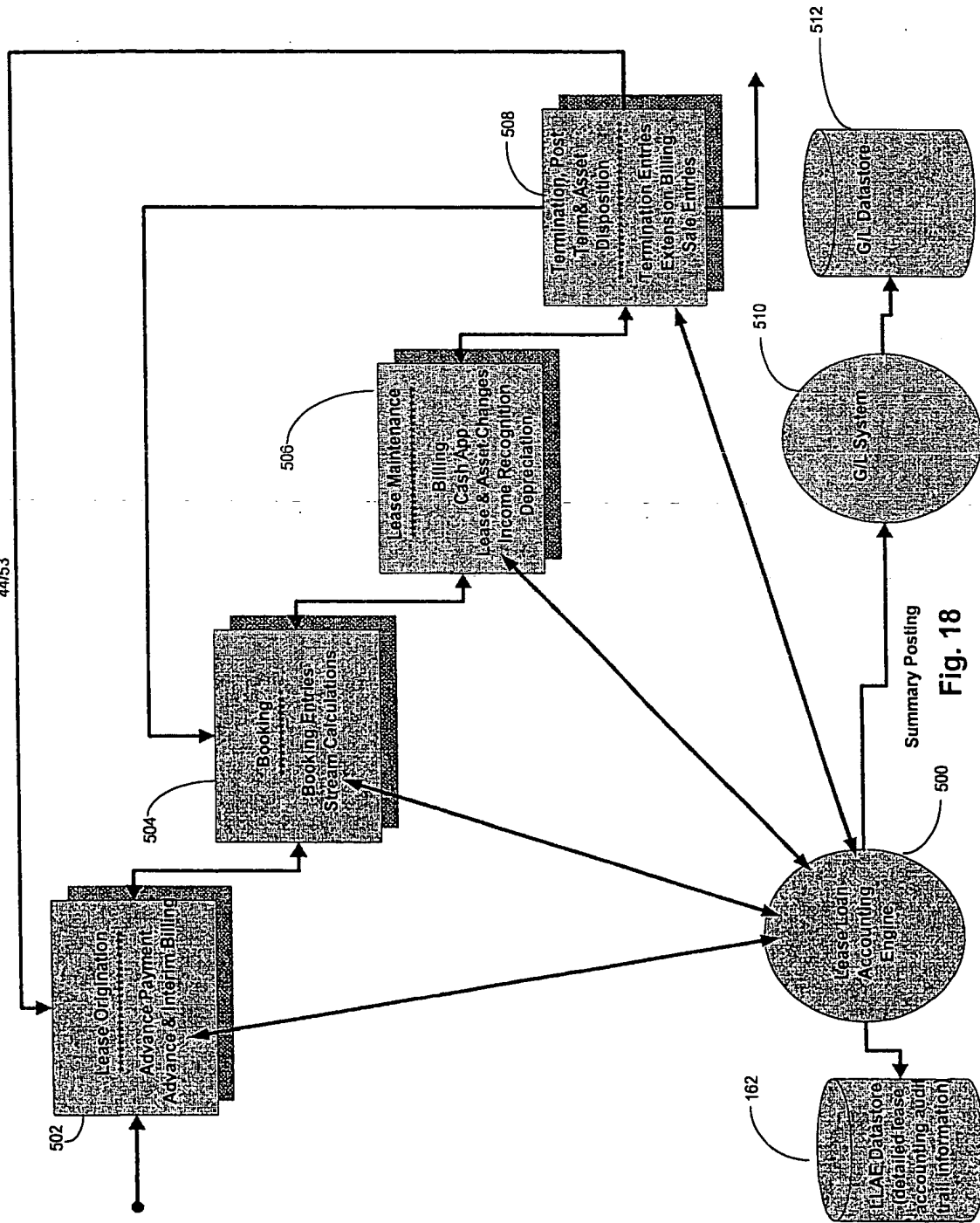
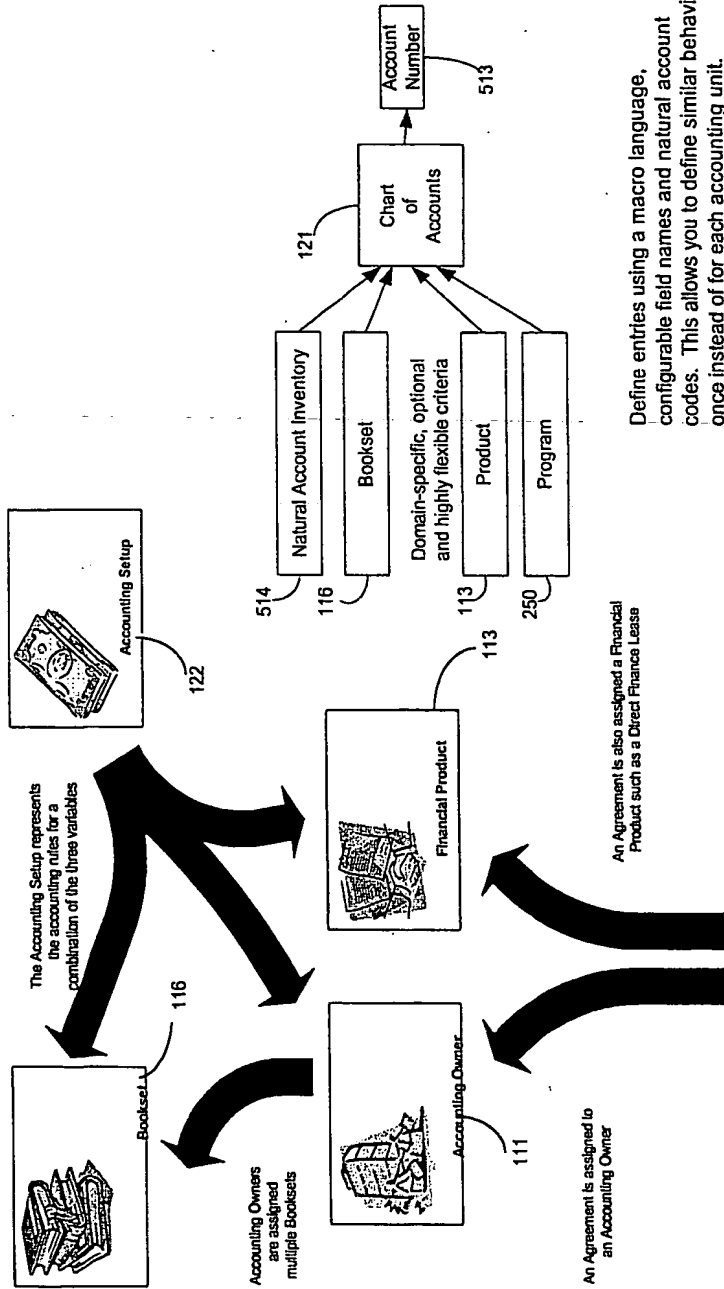


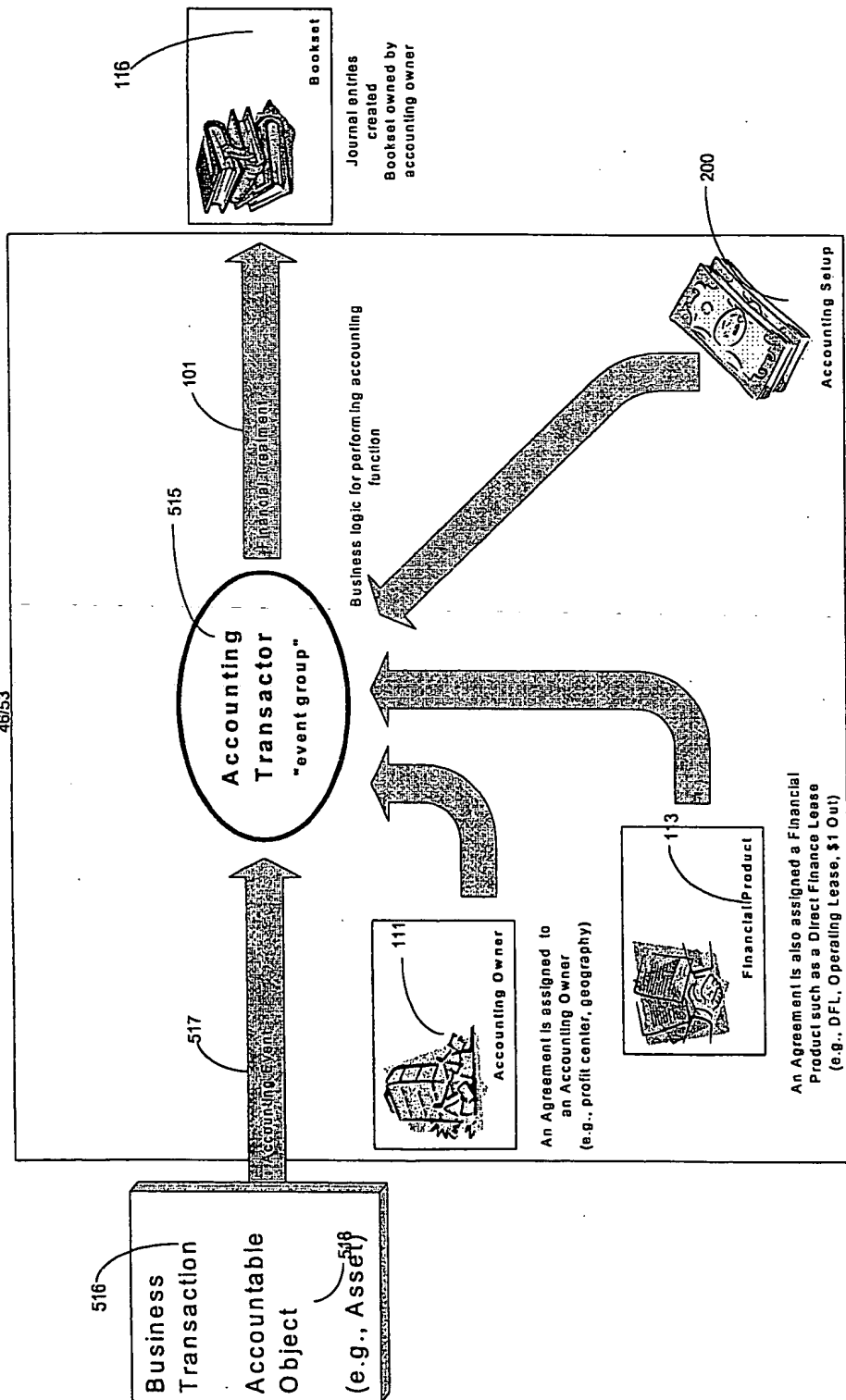
Fig. 18

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Debit Ledger Code	Debit Ledger Name	Credit Ledger Code	Credit Ledger Name	Macro
1410	AR - MLP			Price(NonAmount(INCOME, METHOD))
1610	Estimated Residual			Stream(RENT)
1710	Unamortized IDC			Amount(BOOK, RESIDUAL)
		2510	Unearned Rental Income	Stream(IDC, AMORT)
		2515	Unearned Residual Income	Stream(RENTAL, INC)
		5551	IDC Expense Reduction	Stream(RESID, INC)
		1650	Off-Lease Inventory	Amount(IDC)
				Ledger(1650)

Fig. 19



The accounting setup represents the accounting rules for the combination of the three variables, accounting owner, financial product, and booksets

Fig. 20

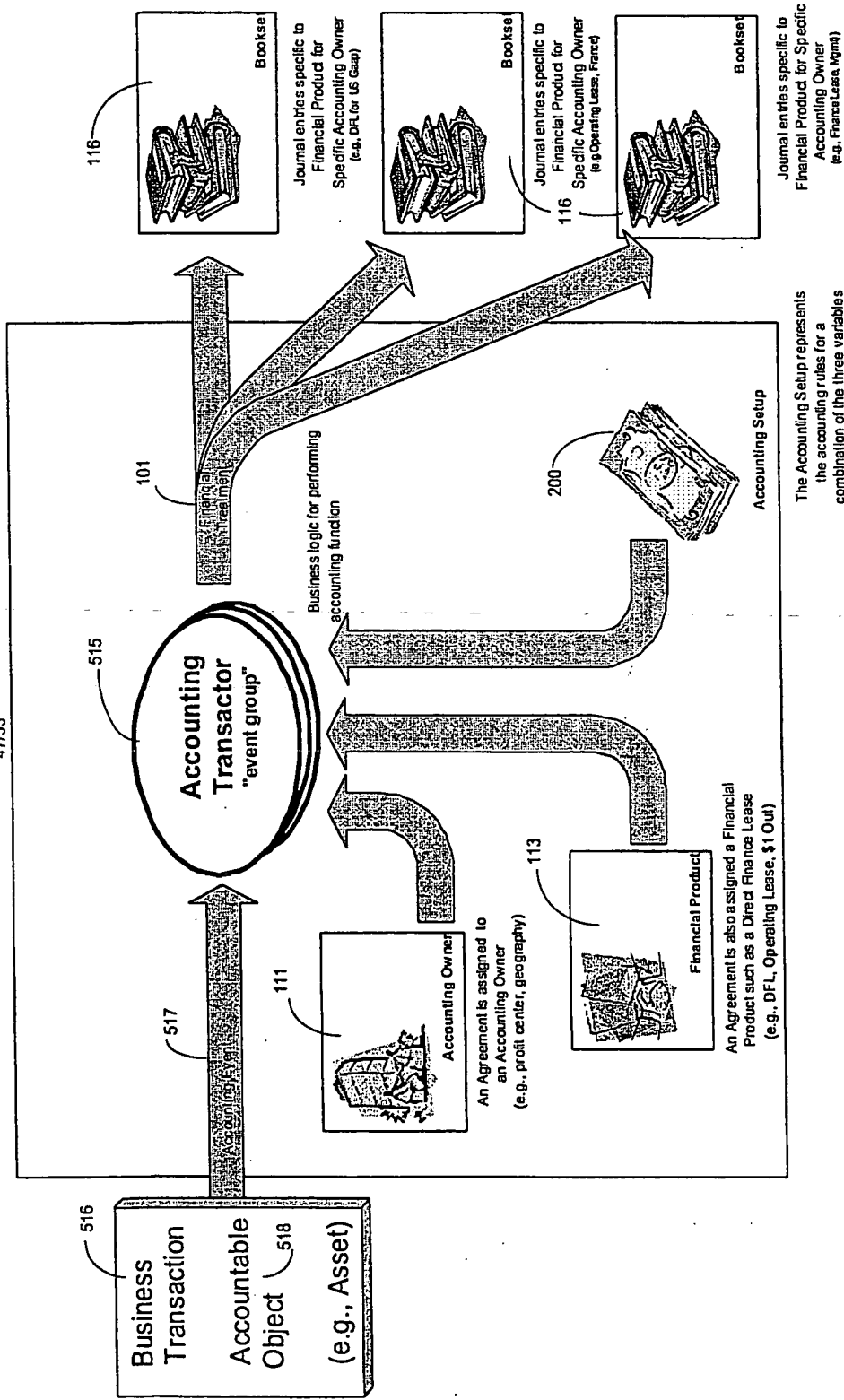


Fig. 21

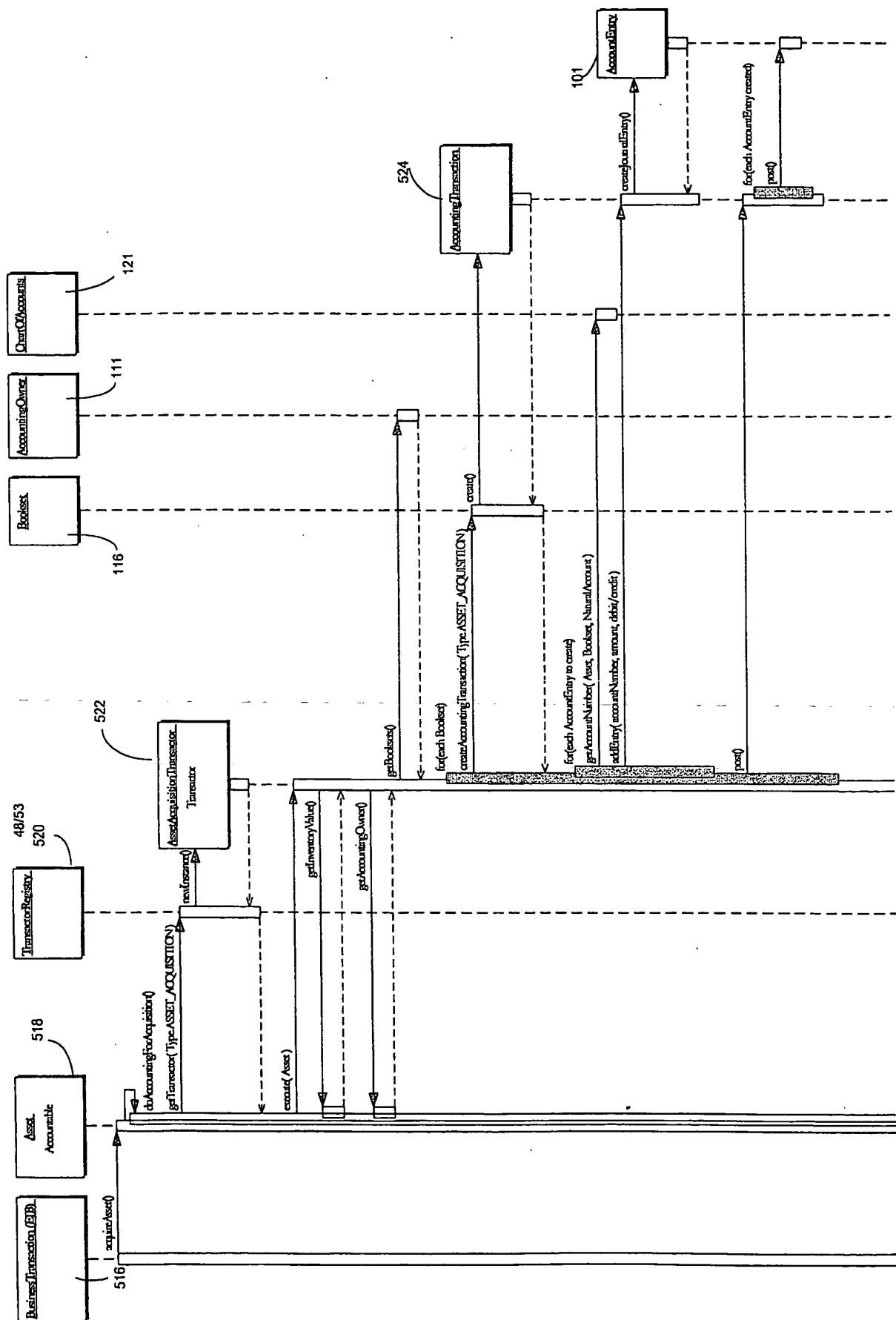


Fig. 22



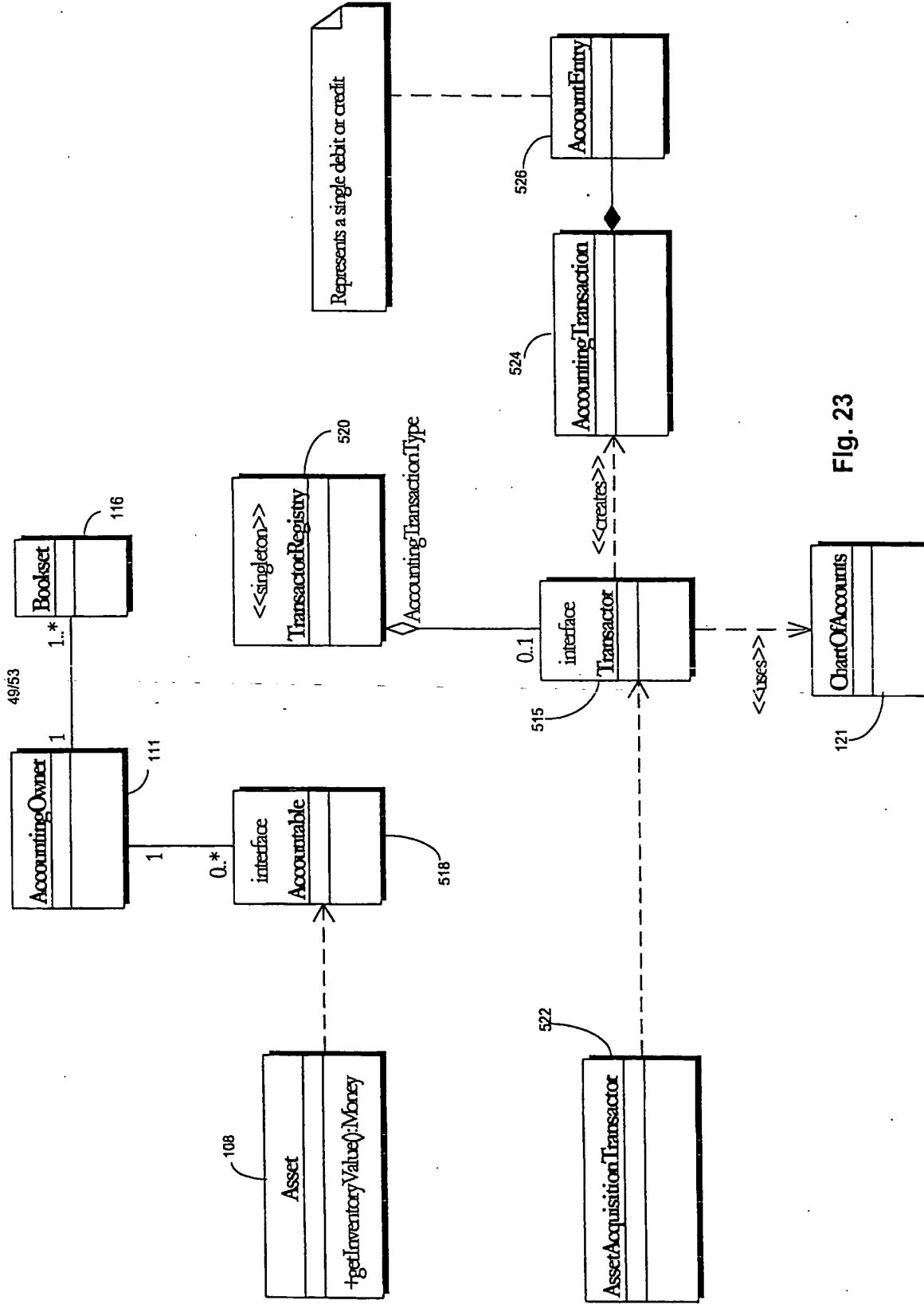


Fig. 23

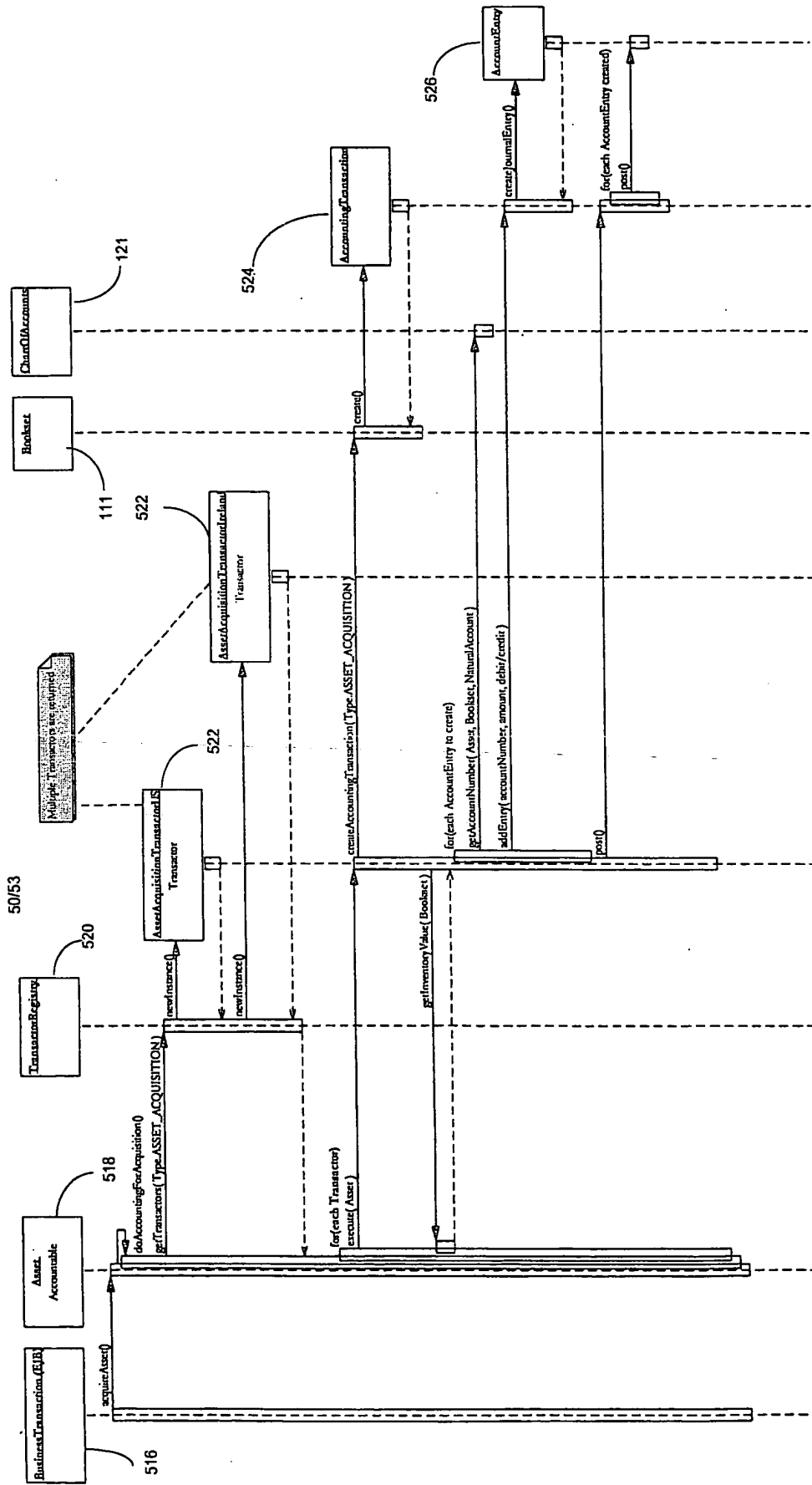


Fig. 24

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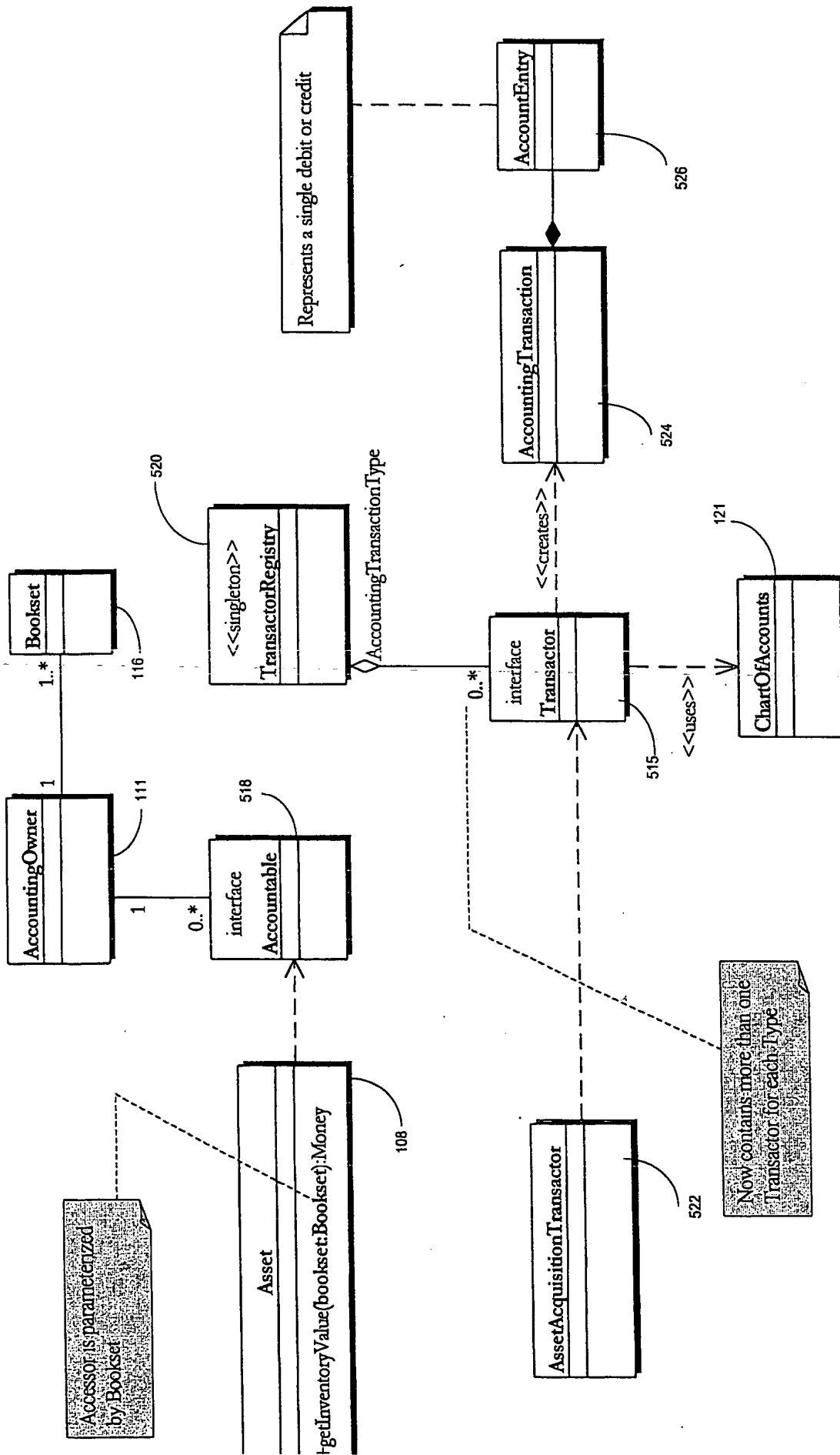


Fig. 25

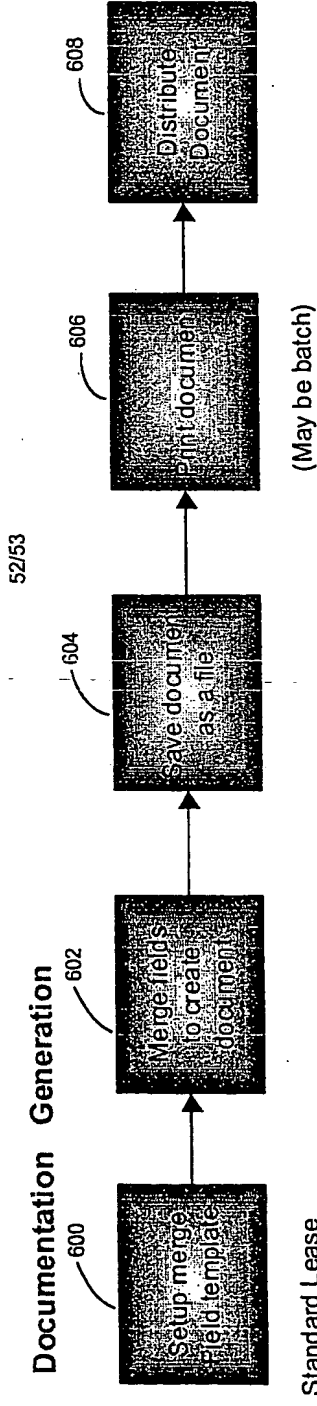


Fig. 26

**Tracking (Lease Agreement Level)**

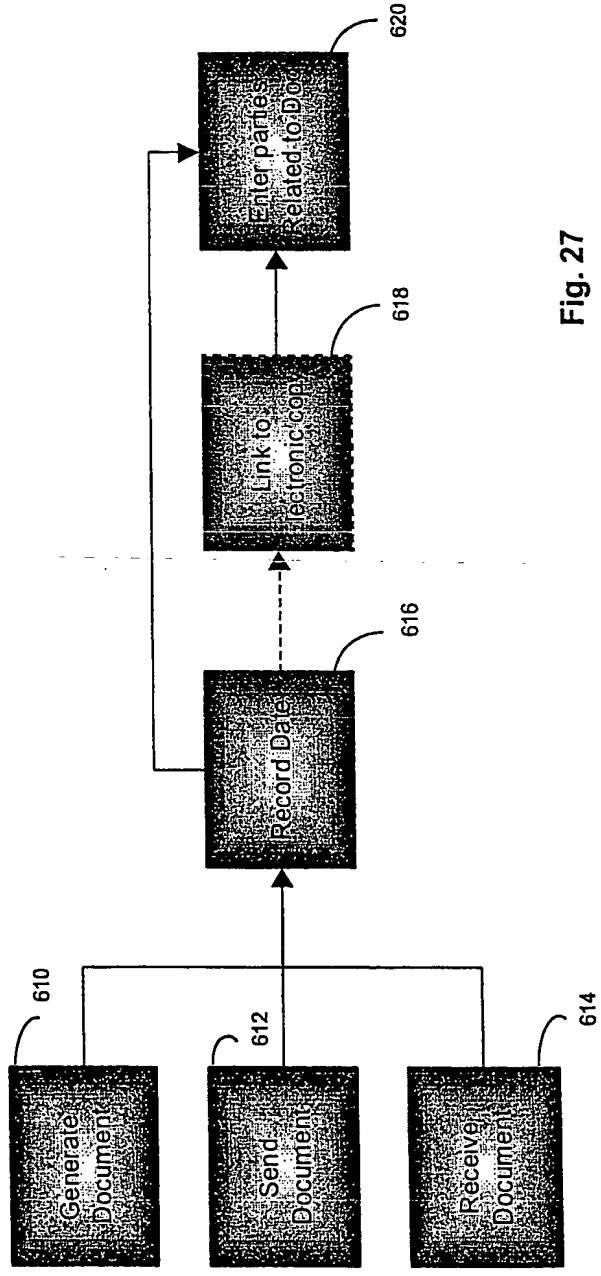


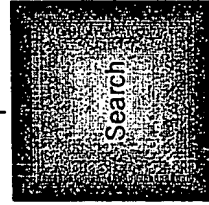
Fig. 27

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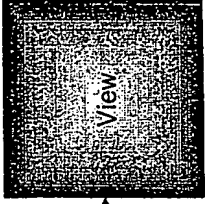
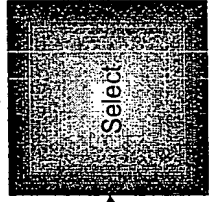
624

622

626



By:  
- Agreement  
- Asset  
- Customer



Income statement  
and balance sheet  
Journal entries (at  
asset, customer, or  
lease level)  
Billings, payments  
and open charges  
Net Investment  
values

Fig. 28